



# Estimating Procedures Committee

Chair: Chad Sulkala  
Acme Body and Paint

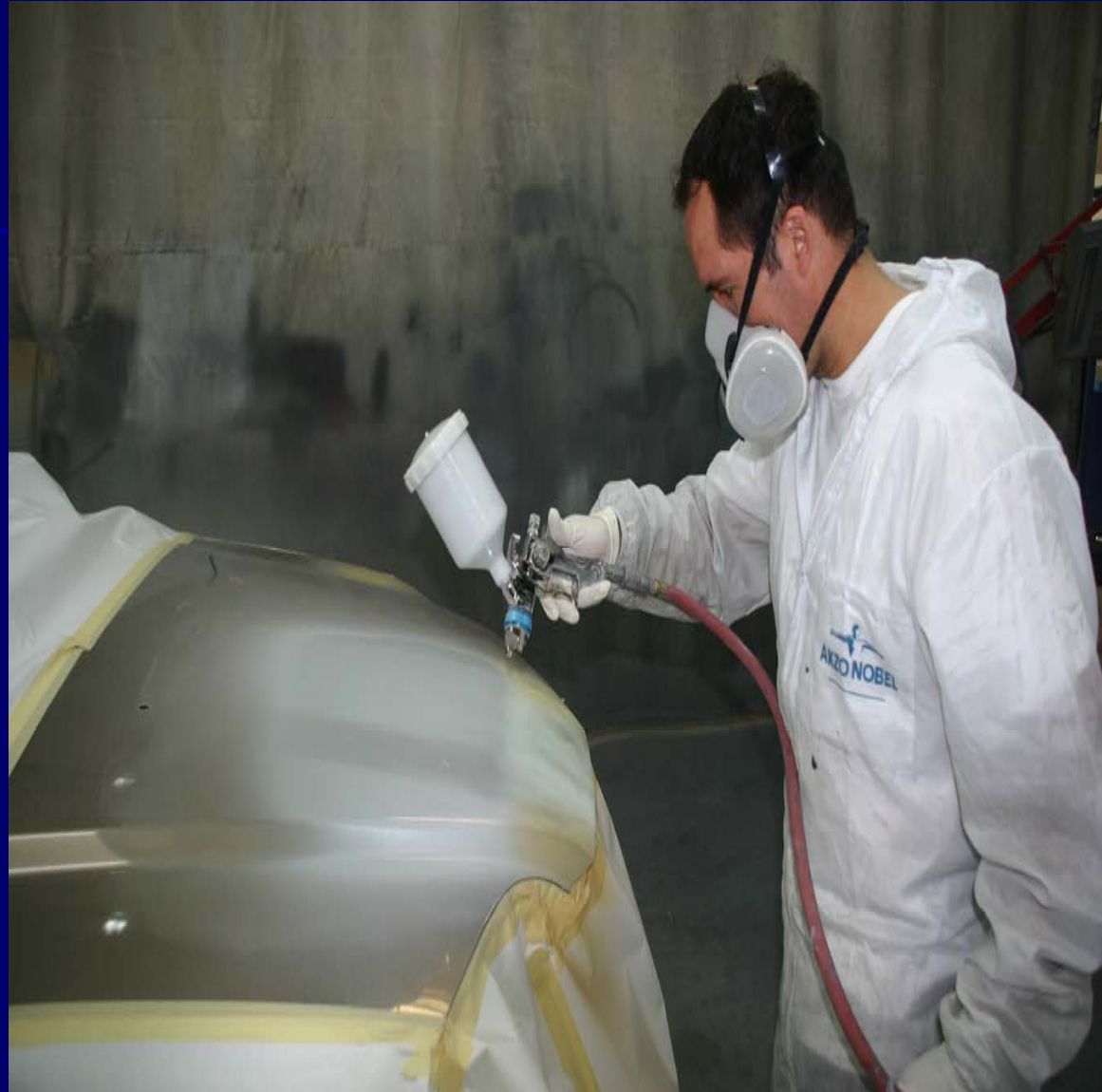
Vice Chair: George Avery  
State Farm Insurance

**Included & Non-Included  
Steps for Preparation and  
Refinishing of a Repaired  
Panel on a Vehicle**

# **The Application of Primer to a Repaired Panel**

## Non Included Items

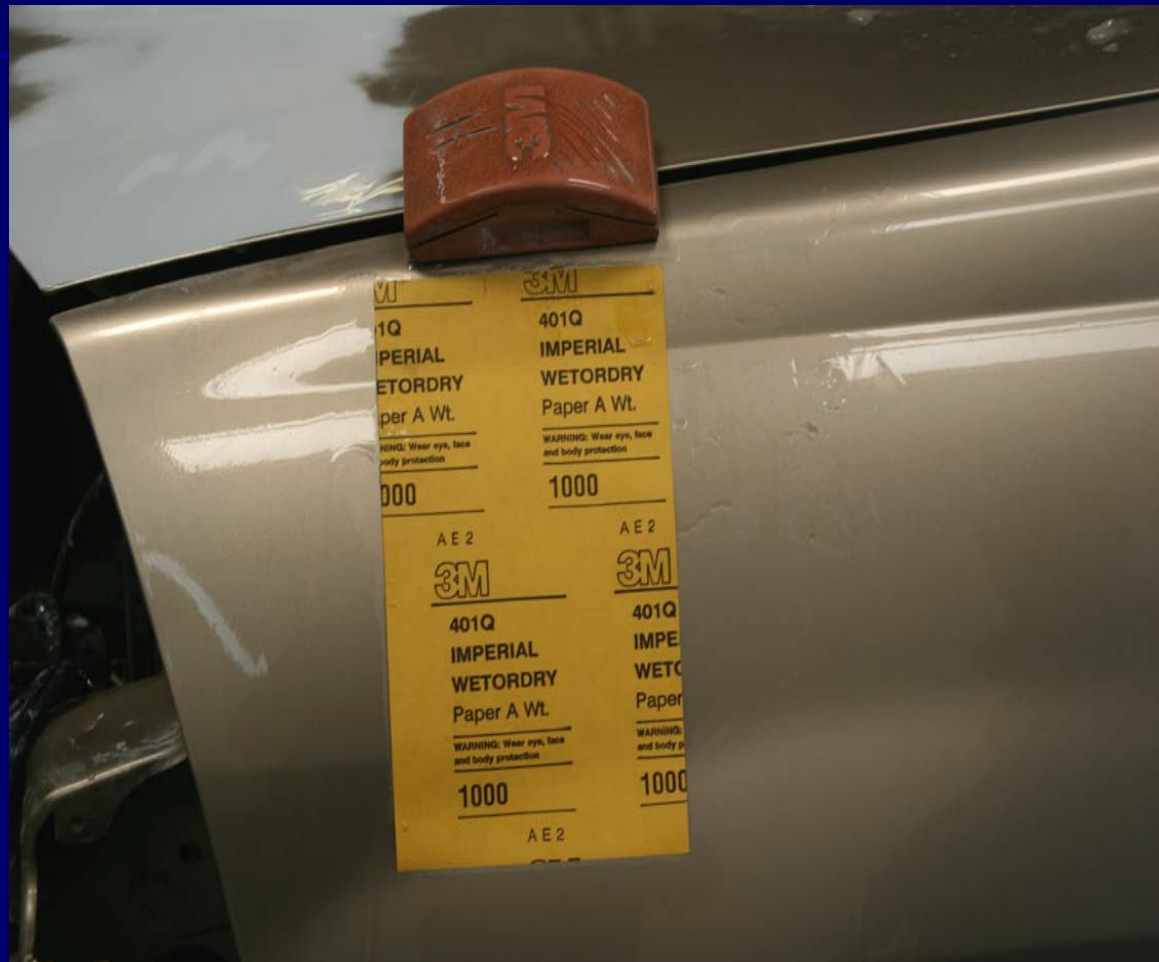
- Mask of vehicle for primer application.
- Bag vehicle for primer
- Featheredge repair.
- Apply wax & degreaser
- Apply E-coat substitute primer
- Apply polyurethane primer



# **Blend Preparation**

## Included Items

- Clean entire part with a special cleaner
- Sand part with 1000 grit wet sandpaper



# **Primer Preparation**

## Non Included Items

- Sand repaired panel with 400 grit wet sandpaper.
- Apply a guide coat
- Wet sand with 500 to 600 grit sandpaper.
- Clean entire panel with special cleaner





# **Masking the Vehicle**

### Non Included Items

- Degrease underside of hood.
- Mask interior hood & fender jambs
- Cover car with plastic

### Included Item

- Mask adjacent panels with up to 36" paper



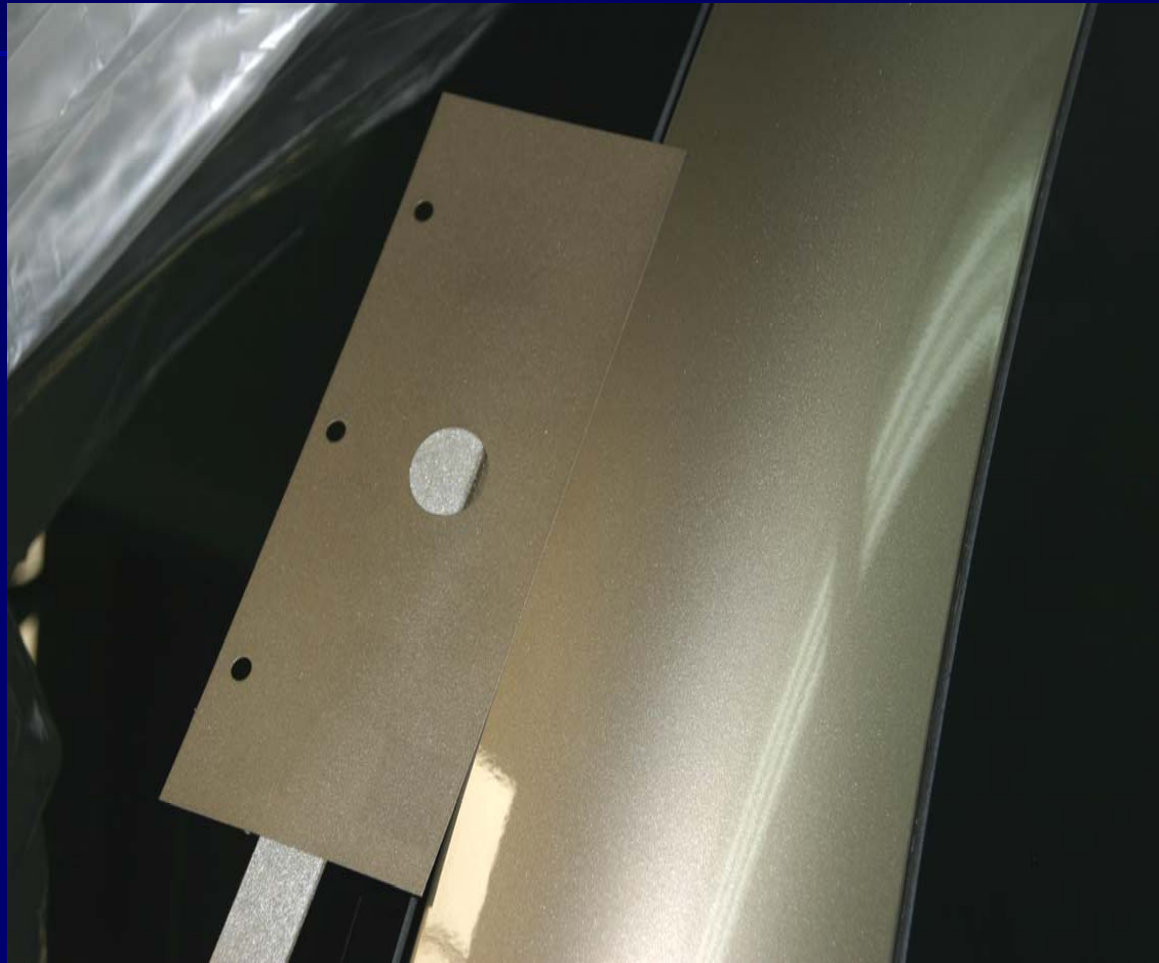
# **Color Preparation**

### Included Items

- Retrieve formula
- Mix the base coat

### Non Included Items

- Color Match or Tint



# **Applying the Base Coat**

## Included Items

- Degrease vehicle
- Tack off vehicle
- Apply Base Coat
- Clean equipment



# **Applying the Clear Coat**

## Include Items

- Mix clear coat materials
- Tack off base coat
- Apply clear coat
- Clean equipment

