



Information Technology Committee

**Las Vegas
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IT Committee Members

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|-----------------|-------------------|
| ■ Tom Adams | ■ Curt Jingle |
| ■ John Blake | ■ Brent Johnson |
| ■ Mike Condon | ■ Mark Kovacs |
| ■ Barry Dorn | ■ David McCreight |
| ■ Jim Guthrie | ■ Rose Morrow |
| ■ Brian Hemker | ■ Rick Palmer |
| ■ David Horrock | ■ Joyce Schuenke |
| ■ Scott Jenkins | ■ Kevin Weidinger |



Today's Topic

Exchanging Estimate Information

Same Estimating System

Ability to download an estimate into your estimating system rather than re-keying it, using the same brand of estimating software as the paper estimate was produced on, regardless of whether you're on the insurer's DRP program or not.



Summary of Research

	Re-keying Data	
	Same <u>System</u>	Different <u>System</u>
Administrative Data	5.75	5.75
Estimate Data	<u>15.35</u>	<u>27.34</u>
Total	21.10	33.09

**On Average
Re-keying an Estimate
takes 27 Minutes**



Impact on the Collision Repair Industry

**2.52 Million Estimates
Re-keyed each year**

**Costing the industry
a minimum of
\$17,640,000 each year**

Figures based assumptions of 9M claims/year,
28% of which are rekeyed @ \$20/hour for 21 minutes



Questions Asked

1. Is your company currently developing functionality that will allow repair facilities and insurers who use your products to eliminate unnecessary and costly data rekeying?
2. If yes, what is the currently planned date for launching this service? What dependencies will exist to enable this service?
3. If no, what are the technical or business barriers which are prohibiting your company from implementing this functionality?



ADP's Response

- ADP has already developed this estimate download functionality in their newly launched ADP Estimating solution for shops in an insurer's direct repair program. Research in process for non-DRP shops.



CCC's Response

- CCC plans to provide Pathways users with a variety of mechanisms for sharing Pathways estimates in order to eliminate the need to re-key estimates. This ability will be provided to ALL Pathways users.



Mitchell's Response

- Mitchell has already implemented this functionality with one major insurance company for the shops in that insurer's direct repair program.



Panelists

- Allstate, Mike Condon
- California Casualty,
Michael Lloyd
- State Farm, Jim Laning
- CARSTAR, Dan Bailey



What if.....

When a consumer receives a printed estimate, they are given a “key,” either printed on the estimate or otherwise, which authorizes the electronic estimate to be released to a shop of the consumer’s choice. The estimate is then uploaded to a “trusted third-party repository.” When the consumer goes to the shop with the printed estimate, the shop can access the “trusted repository” using their repairer ID and pull down the electronic version of the estimate using the consumer’s key. Only registered repairers would be able to access the estimate repository.



Panelists

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- State Farm, Jim Laning
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Thank You!