

Collision Industry Conference

GROUP: Information Technology Committee
EVENT: Teleconference
DATE/TIME: July 9, 2004 – 9am Central

2004 CIC IT Committee Members				
Name	Company	E-Mail	Phone	
1	Fred Iantorno*	CIECA	fred@cieca.com	847-498-6945
2	Cindy Schnier*	VeriFacts Automotive	clschnier@aol.com	630-527-9660
3	Russell Thrall*	ABRN/Collision Week	russ@thrall3.com	570-992-7635
4	Tom Adams	OEConnection LLC	tom.adams@oeconnection.com	330-523-1835
5	John Blake	Scene Access	jwblake@sceneaccess.net	585-387-9883
6	Mike Condon	Allstate	mco2u@allstate.com	847-402-6234
7	Barry Dorn	Dorn's Body & Paint	bdorn@dornsbodyandpaint.com	804-746-3928 x 105
8	Jim Guthrie	ARMS	jimg@nuarms.com	800-710-2767
9	Brian Hemker	Enterprise Logistics	bhemker@enterprise-logistics.com	614-488-6250
10	David Horrock	B&H Automotive	b_h_automotive@usa.net	816-436-2662
11	Scott Jenkins	ADP	scott_a_jenkins@adp.com	309-664-0848
12	Kurt Jingle	ARMS	cjingle@nuarms.com	800-710-2767
13	Brent Johnson	Chief Automotive	johnsonb@chiefautomotive.com	308-384-9747
14	Mark Kovacs	ProcessClaims	mark.kovacs@processclaims.com	310-937-4040 ext 1047
15	David McCreight	Collision Resources	david@collisionresourcesinc.com	913-980-9807
16	Rose Morrow	OE Connection LLC	Rose.Morrow@oeconnection.com	330-523-1805
17	Rick Palmer	ComputerLogic	rpalmer@computerlogic.com	478-474-5593 x 190
18	Joyce Schuenke	ARMS	joyces@insightbb.com	505-881-0633
19	Kevin Weidinger	OEConnection LLC	kevin.weidinger@oeconnection.com	330-523-1840

*Co-Chair

Yellow highlight indicates participation in this teleconference

2004 IT Committee Presentation Schedule		
Date	Place	Topic
April 8/9	Nashville	CIECA 2004 Plan Update
June 9/10	Washington, DC	Part I: Exchanging Estimate Information – Same Estimating Platform
August 4/5	Chicago (I-Car)	Update on EMS Improvements
November 2	Las Vegas (NACE)	Part II: Exchanging Estimate Information – Different Estimating Platforms

PROPOSED AGENDA:

1. Introductions
2. Antitrust Statement
3. Approve previous minutes
4. Review draft of letter
5. Discuss August and November presentations
6. Next Steps
7. Adjourn

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MEETING MINUTES:

1. Fred read the Anti-Trust statement and all participants agreed to comply. Cindy agreed to be the note taker.
2. The minutes from the previous teleconference were approved.
3. Cindy reported we have been allotted 45 minutes at the Chicago meeting and possibly 1 hour in November. Roger said 1-hour may be difficult in November since there are always so many presentations at NACE, but he will do what he can. At the Chicago meeting, our presentation is slotted between 8-10am on Thursday, August 5th (which is the 2nd day of the meeting). However, the morning session is going to end 30 minutes early so CIC participants can catch the bus to the I-CAR golf outing, so Roger is looking to make up some extra time on Thursday.
4. We reviewed the draft of the letter to the information providers Russ distributed, as well as Mike's feedback. The letter looks great! We decided to add some additional information about the specific issue/scenario we'd like them to address. We will use some of the verbiage contained in the minutes from the previous IT Committee teleconference as a starting point. It was noted that for now, as the first step, the industry is only asking for a 1-way communication between the insurer & shop simply to eliminate the 20 minutes of re-keying. That is, we are asking that estimate be downloaded, but not uploaded (that goes for supplements, too). All supplements would continue to be handled via fax and phone as they are today. The committee agreed we need to work on step #1 first.
5. We will ask the information providers to respond to the letter by July 30th so we can give a very short report on the letter and responses received at the Chicago meeting. We will give them a heads-up that we will ask them to participate in a panel to address this issue again at NACE.
6. After we get the responses, we will draft another letter to some of the major insurance companies to ensure they support the solutions being proposed since they may have issues with releasing the estimate data. It was acknowledged that the information providers would have to get insurance company approval to release their estimates electronically to a 3rd party or a shop. Likely the information providers would need the ability to selectively implement the solution only for those insurers that agree to the solution. The IT Committee will encourage all insurers to participate.
7. The letter will be addressed to the 3 information providers that participated on the June panel (Scott Jenkins/ADP, Bruce Yungkans/CCC, Chad Taylor/Mitchell). They can determine the appropriate person in their company

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to respond to the letter, if they are not the appropriate individual.

8. Cindy agreed to take the second whack at the letter. She will update it and review it with Fred and Russ, and then send it out to the committee for final tweaking and approval.
9. Regarding the August meeting, Fred will be giving a 20 minute update on EMS. We will also give a brief overview of the letter we sent and the responses received to date. Fred will distribute a draft of his presentation prior to our next teleconference on July 23.
10. The meeting adjourned at 9:50am.

NEXT STEPS/ACTION ITEMS:

1. Cindy will distribute the teleconference minutes to committee members.
2. Cindy will update and distribute the 2nd draft of the Information Provider letter.
3. Fred will draft and distribute his presentation for August for review.

NEXT SCHEDULED TELECONFERENCE(s):

Date(s):	Friday, July 23
Time:	9am Central
Dial-In Number:	512-225-3050
Passcode:	80561
Anticipated Duration:	1 hour
Agenda:	<ul style="list-style-type: none">• Get an update on the letter• Review draft of Fred's presentation for August• Finalize preparations for Chicago/August• Continue preparations for Las Vegas/November