

Collision Industry Conference

GROUP: Information Technology Committee
EVENT: Teleconference
DATE/TIME: September 24 & October 8, 2004 – 9am Central

2004 CIC IT Committee Members			
Name	Company	E-Mail	Phone
1	Fred Iantorno*	CIECA fred@cieca.com	847-498-6945
2	Cindy Schnier*	VeriFacts Automotive clschnier@aol.com	630-527-9660
3	Russell Thrall*	ABRN/Collision Week russ@thrall3.com	570-992-7635
4	Tom Adams	OEConnection LLC tom.adams@oeconnection.com	330-523-1835
5	John Blake	Scene Access jwblake@sceneaccess.net	585-387-9883
6	Mike Condon	Allstate mco2u@allstate.com	847-402-6234
7	Barry Dorn	Dorn's Body & Paint bdorn@dornsbodyandpaint.com	804-746-3928 x 105
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9	Brian Hemker	Enterprise Logistics bhemker@enterprise-logistics.com	614-488-6250
10	David Horrock	B&H Automotive b_h_automotive@usa.net	816-436-2662
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12	Kurt Jingle	ARMS cjingle@nuarms.com	800-710-2767
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15	David McCreight	Collision Resources david@collisionresourcesinc.com	913-980-9807
16	Rose Morrow	OE Connection LLC Rose.Morrow@oeconnection.com	330-523-1805
17	Rick Palmer	ComputerLogic rpalmer@computerlogic.com	478-474-5593 x 190
18	Joyce Schuenke	ARMS joyces@insightbb.com	505-881-0633
19	Kevin Weidinger	OEConnection LLC kevin.weidinger@oeconnection.com	330-523-1840

*Co-Chair

Yellow highlight indicates participation in this teleconference and/or the previous one

2004 IT Committee Presentation Schedule		
Date	Place	Topic
April 8/9	Nashville	CIECA 2004 Plan Update
June 9/10	Washington, DC	Part I: Exchanging Estimate Information – Same Estimating Platform
August 4/5	Chicago (I-Car)	Update on EMS Improvements
November 2	Las Vegas (NACE)	Part II: Exchanging Estimate Information – Different Estimating Platforms

PROPOSED AGENDA:

1. Introductions
2. Antitrust Statement
3. Approve previous minutes
4. Update on panelists
5. Review draft of presentation material
6. Determine follow-up questions/communication for the information providers
7. Continue preparations for Las Vegas/November
8. Next Steps
9. Adjourn

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MEETING MINUTES:

1. The Anti-Trust statement was reviewed and all participants agreed to comply. Cindy agreed to be the note taker.
2. The presentation at in Las Vegas is only 30 minutes long and scheduled at approximately 3pm on Tuesday, November 2nd.
3. Update on Panelists:

Confirmed: Jim Laning/State Farm, Mike Condon/Allstate, Mike Lloyd/California Casualty, Dan Risley or someone from SCRS

The following companies can not participate or have not yet responded to our request for participation:

Cindy's assignments: AIG, USAA, All American

Fred's assignments: Progressive, Farmers

Russ's assignments: GEICO, Liberty Mutual, Nationwide, PCI

Brian's assignments: Amica, IADA

4. We reviewed the first draft of the PowerPoint presentation and incorporated modifications. Scott gave us his feedback on ADP's slide of their summarized response to our July questions. Cindy will follow-up with CCC and Mitchell to show them their slide to see if they have changed or feedback.
5. After presenting the background slides which should take no more than 5 minutes, we will start the panel with our "What if" slide and ask Dan Risley if that scenario meets the repairer's needs, then ask the insurers for their feedback.
6. After that, we are going to provide the following list of questions to the panelists and ask them which ones they'd like to answer. We know we will not have time for all the questions since we have less than 20 minutes for the panel itself (assuming we save 5 minutes for Q&A at the end). The questions we've defined thus far are:
 - a. Does the insurer support the type of "estimate download" functionality we're suggesting?
 - b. Are there issues of access for their DRP partners vs. non-partners?
 - c. Are you aware of any limitations, issues or barriers that would prevent you from implementing, participating in or supporting this capability?
 - d. Would you likely provide this capability yourself? Through the information providers? Through an independent 3rd party?
 - e. If an information provider or an independent 3rd party were to offer this functionality, what would be your expectation or requirements from that system in order for you to support it?

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- f. Do you consider this functionality a significant benefit to or requirement for your company or repair partners? If so, why?
 - g. What benefits would the industry and your company receive from this solution? Without this functionality, what does it prevent you from accomplishing?
6. We need to determine a moderator for the panel.
7. The meetings adjourned at 9:45 and 9:35, respectively.

NEXT STEPS/ACTION ITEMS:

- 1. Cindy will distribute the teleconference minutes to committee members.
- 2. Cindy will distribute draft #2 of the presentation.
- 3. Cindy will request feedback from CCC and Mitchell on their slides.
- 4. Cindy will follow-up with information to the panel participants.

NEXT SCHEDULED TELECONFERENCE(s):

Date(s):	October 22, 2004
Time:	9am Central
Dial-In Number:	512-225-3050
Passcode:	80561
Anticipated Duration:	1 hour
Agenda:	<ul style="list-style-type: none">• Finalize plans for November presentation.