

## *Collision Industry Conference*

**GROUP:** Information Technology Committee  
**EVENT:** Teleconference  
**DATE/TIME:** May 18, 2004 – 9am Central

<b>2004 CIC IT Committee Members</b>				
Name	Company	E-Mail	Phone	
1	Fred Iantorno*	CIECA	<a href="mailto:fred@cieca.com">fred@cieca.com</a>	847-498-6945
2	Cindy Schnier*	VeriFacts Automotive	<a href="mailto:clschnier@aol.com">clschnier@aol.com</a>	630-527-9660
3	Russell Thrall*	ABRN/Collision Week	<a href="mailto:russ@thrall3.com">russ@thrall3.com</a>	570-992-7635
4	Tom Adams	OEConnection LLC	<a href="mailto:tom.adams@oeconnection.com">tom.adams@oeconnection.com</a>	330-523-1835
5	John Blake	Scene Access	<a href="mailto:jwblake@sceneaccess.net">jwblake@sceneaccess.net</a>	585-387-9883
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7	Barry Dorn	Dorn's Body & Paint	<a href="mailto:bdorn@dornsbodyandpaint.com">bdorn@dornsbodyandpaint.com</a>	804-746-3928 x 105
8	Jim Guthrie	ARMS	<a href="mailto:jimg@nuarms.com">jimg@nuarms.com</a>	800-710-2767
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15	David McCreight	Collision Resources	<a href="mailto:david@collisionresourcesinc.com">david@collisionresourcesinc.com</a>	913-980-9807
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17	Rick Palmer	ComputerLogic	<a href="mailto:rpalmer@computerlogic.com">rpalmer@computerlogic.com</a>	478-474-5593 x 190
18	Scott Jenkins	ADP	<a href="mailto:scott_a_jenkins@adp.com">scott_a_jenkins@adp.com</a>	309-664-0848
19	Joyce Schuenke	ARMS	<a href="mailto:joyces@insightbb.com">joyces@insightbb.com</a>	505-881-0633
20	Kevin Weidinger	OEConnection LLC	<a href="mailto:kevin.weidinger@oeconnection.com">kevin.weidinger@oeconnection.com</a>	330-523-1840

\*Co-Chair

Yellow highlight indicates participation in this teleconference

<b>2004 IT Committee Presentation Schedule</b>		
Date	Place	Topic
April 8/9	Nashville	CIECA 2004 Plan Update
June 9/10	Washington, DC	Part I: Exchanging Estimate Information – Same Estimating Platform
August 4/5	Chicago (I-Car)	Update on EMS Improvements
November 2	Las Vegas (NACE)	Part II: Exchanging Estimate Information – Different Estimating Platforms

### **PROPOSED AGENDA:**

1. Introductions
2. Antitrust Statement
3. Approve previous minutes
4. Review updates from John on Survey results
5. Get an update on panel participants
6. Develop panelist questions
7. Continue planning for the June meeting
8. Next Steps
9. Adjourn

**Information Technology Committee**  
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**MEETING MINUTES:**

1. Cindy reminded everyone about the Anti-Trust statement and all participants agreed to comply. Cindy agreed to be the note taker.
2. The minutes from the previous teleconference were approved.
3. Cindy indicated Rose Morrow from OE Connection and Joyce Schuenke from ARMS have joined the committee. Welcome!
4. Our IT Committee presentation at the June meeting in Washington DC is scheduled for the first day (Wednesday), the first presentation on the agenda. We've been allotted 40 minutes.
5. John was not on the concall to give us an update on the Survey results. Cindy will ask John to distribute the updates as soon as he has them finished so we can review and comment on them via e-mail before the next concall.
6. Regarding the panel participants:
  - Russ indicated that Chuck Sulkala has committed to participate on the panel as the repairer representative.
  - Russ is playing telephone tag with Mitchell, but will contact Ed Schrenk since he's now Mitchell's industry relations representative. Russ will contact CCC this week to get a participant. Scott will represent ADP on the panel.
  - Dave Merrell will represent Enterprise Logistics on the panel.
  - Fred was not on the concall to update us on which insurers have agreed to participate. It was noted that since the CIECA Board meeting ends at noon on Wednesday and our IT presentation is first up on the CIC agenda, it might make sense to ask all the insurers that participate on CIECA's Board to participate on the panel.
7. Rick Palmer will moderate the presentation and panel discussion. We will ask John to present the survey results. Rick will introduce John.
8. We reviewed the questions for the panelists and determined the ones we came up with on the last concall work. We will ask the following questions after John has presented the survey results:
  - Do you realize this was the extent of the problem?
  - Has your company addressed this issue? If so, how?
  - What are the business or technical issues regarding why this problem has not yet been solved or why it still exists?

Then, we will present the scenario we outlined in our last concall:

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**What if...**

When a consumer receives a printed estimate, they are given a “key,” either printed on the estimate or otherwise, which authorizes the electronic estimate to be released to a shop of the consumer’s choice. The estimate is then uploaded to a “trusted third-party repository.” When the consumer goes to the shop with his/her printed estimate, the shop can access the “trusted repository” using their repairer ID and pull down the electronic version of the estimate using the consumer’s key. Only registered repairers would be able to access the estimate repository.

What do you think?

9. Cindy agreed to put John’s slides into CIC’s standard presentation format, in addition to creating slides with the panelist’s name/company, questions and our scenario. Cindy will distribute that after she gets John’s updates and prior to the next teleconference. It was also noted that we want to give the panelists the questions in advance so they can be prepared.
10. For NACE in December, it would be good to identify which insurers have an “open” DRP program (can use any estimating platform), which “open” DRPs have a preferred estimating system, and which insurers have a “closed” DRP program. Also, if the program is “open”, how are assignments and estimates communicated between the shop and insurer? Russ indicated CollisionWeek will be doing an insurer survey on this topic this summer.
11. The next teleconference is scheduled at 9am on Friday, June 4<sup>th</sup>. We will do a final run through of the presentation at that time.
12. The meeting adjourned at 9:30 am.

**NEXT STEPS/ACTION ITEMS:**

1. Cindy will distribute the teleconference minutes to committee members.
2. John will update and distribute the revised survey results.
3. Russ will contact CCC and Mitchell to invite them to participate on the panel.
4. Fred will contact State Farm, Allstate and Nationwide to invite them to participate on the panel discussion.
5. Cindy will put the presentation material into the standard CIC format and distribute it for review at the next teleconference.

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**NEXT SCHEDULED TELECONFERENCE(s):**

<b>Date(s):</b>	Friday, June 4th, 2004
<b>Time:</b>	9am Central
<b>Dial-In Number:</b>	512-225-3050
<b>Passcode:</b>	80561
<b>Anticipated Duration:</b>	1 hour
<b>Agenda:</b>	<ul style="list-style-type: none"><li>• Finalize panel participants</li><li>• Review final presentation for Washington</li></ul>