Technical Committee

April 2014

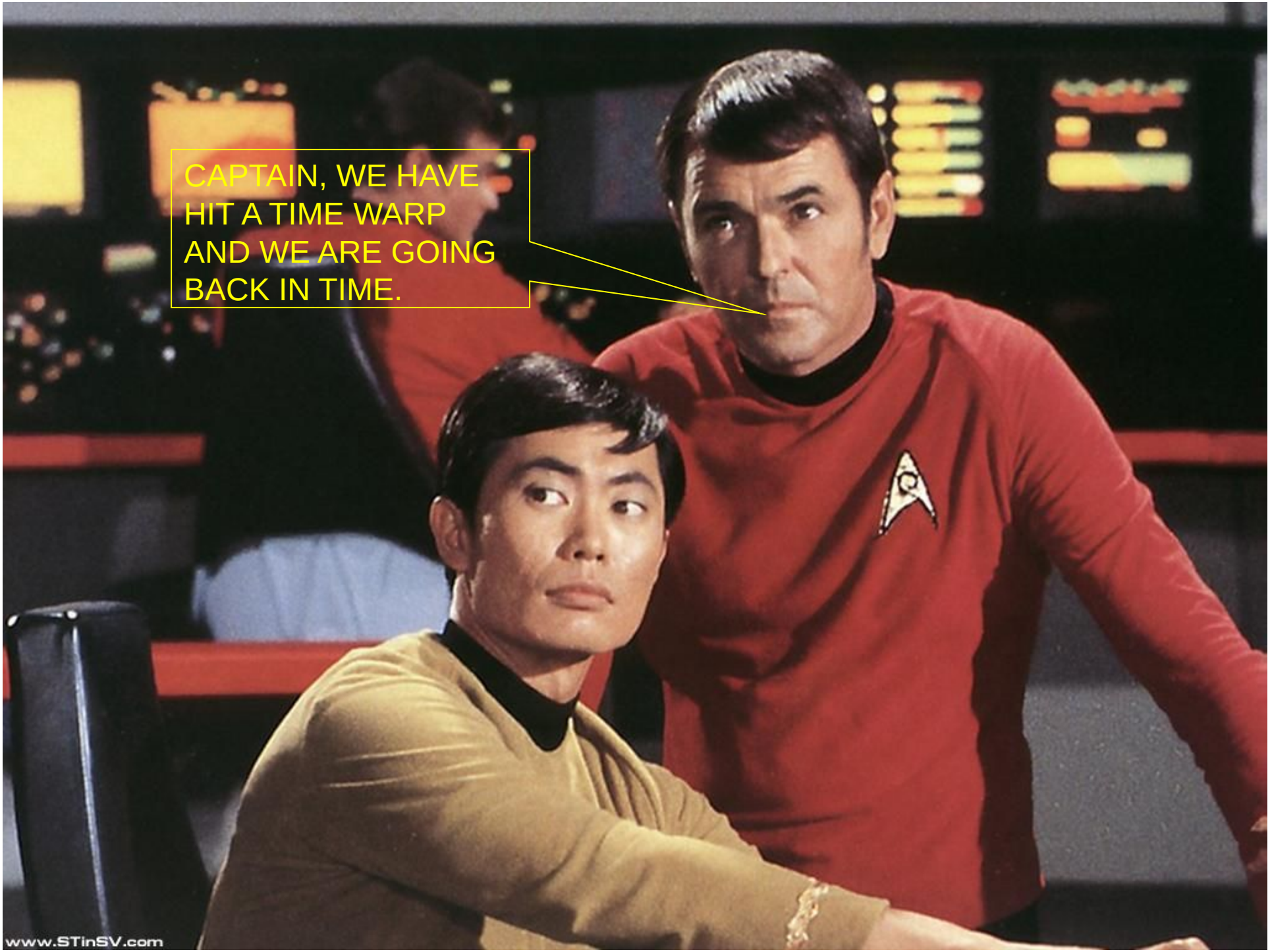
Portland Oregon

In the beginning, cars were painted black & everything was simple. Next, cars were painted red, white & blue and things were still simple. Man discovered metallic and clear coats & things were not simple anymore but repairers went with the flow. Man invented computerized estimating systems & things got really complicated. 3 stage, 4 stage and chameleon. Painters invented the phrase “it is all included” which has prompted
Paint & Materials Wars
Part 2

Star Date December 3, 2303 somewhere in a distant galaxy on board the Starship Enterprise

YES CAPTAIN. ALLGALAXY INSURANCE MADE US GO TO 3 DIFFERENT PLANETS FOR ESTIMATES
HEY SPOCK, DO YOU REMEMBER WHEN YOU SCRAPED THE SIDE OF THE SHIP LEAVING SPACE PORT?

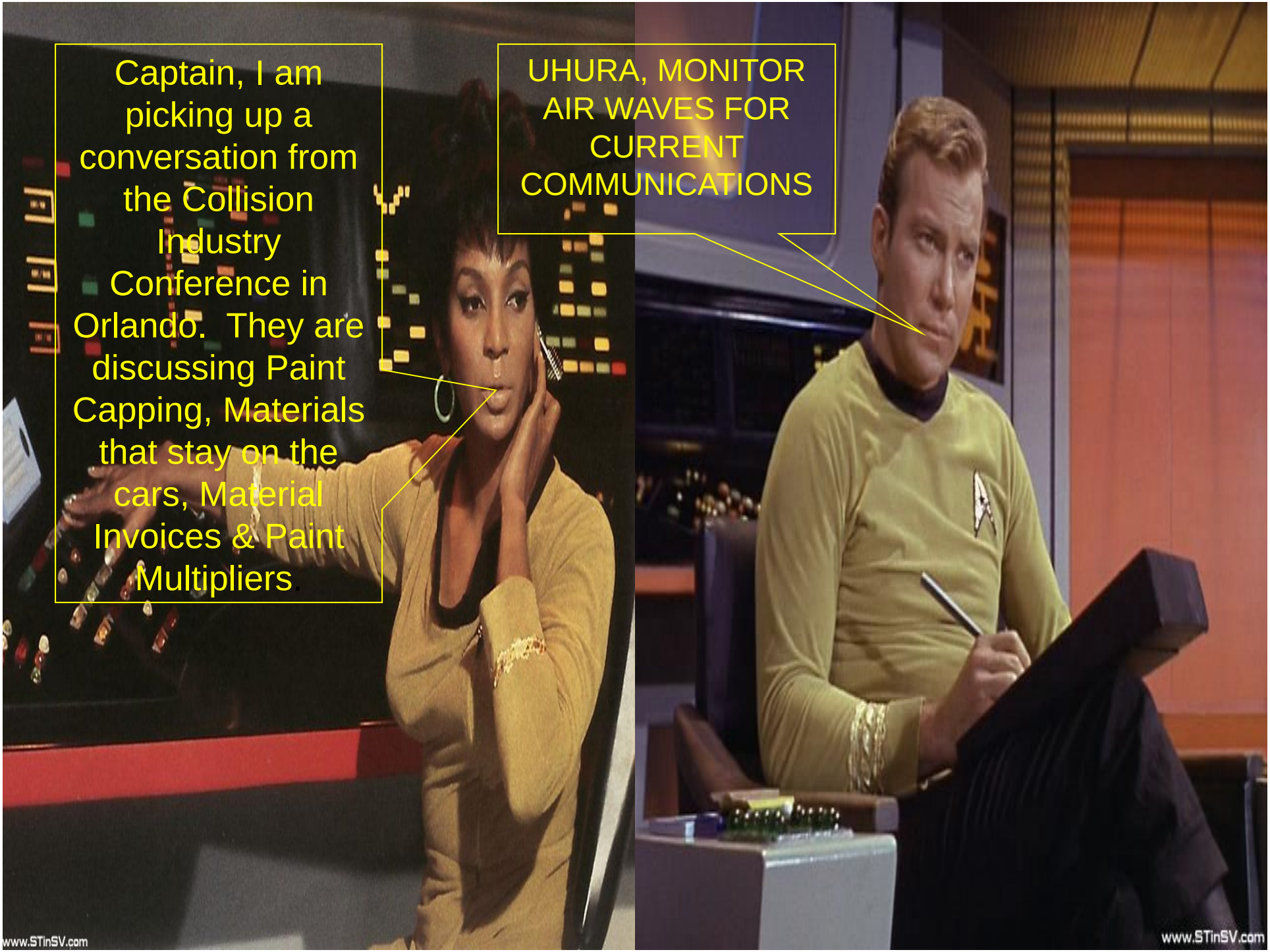
WHAT WAS THAT BANG MR SCOTT?
ARE YOU DRINKING THAT JOHNNY WALKER BLACK AGAIN? GET UP TO THE BRIDGE ON THE DOUBLE.
AYE CAPTAIN.
www.STtosv.com


CAPTAIN, WE HAVE HIT A TIME WARP AND WE ARE GOING BACK IN TIME.
www.STinSV.com

CAPTAIN, WE ARE OVER ORLANDO, & THE YEAR IS 2003
SPOCK, WHERE ARE WE NOW?
www.STinSV.com
www.STinSV.com

STAR DATE DECEMBER 2, 2003 OVER ORLANDO, FLORIDA.

STAR DATE OCTOBER 2,2003


Captain, I am picking up a conversation from the Collision Industry Conference in Orlando. They are discussing Paint Capping, Materials that stay on the cars, Material Invoices & Paint Multipliers
UHURA, MONITOR AIR WAVES FOR CURRENT COMMUNICATIONS
www.STinSV.com
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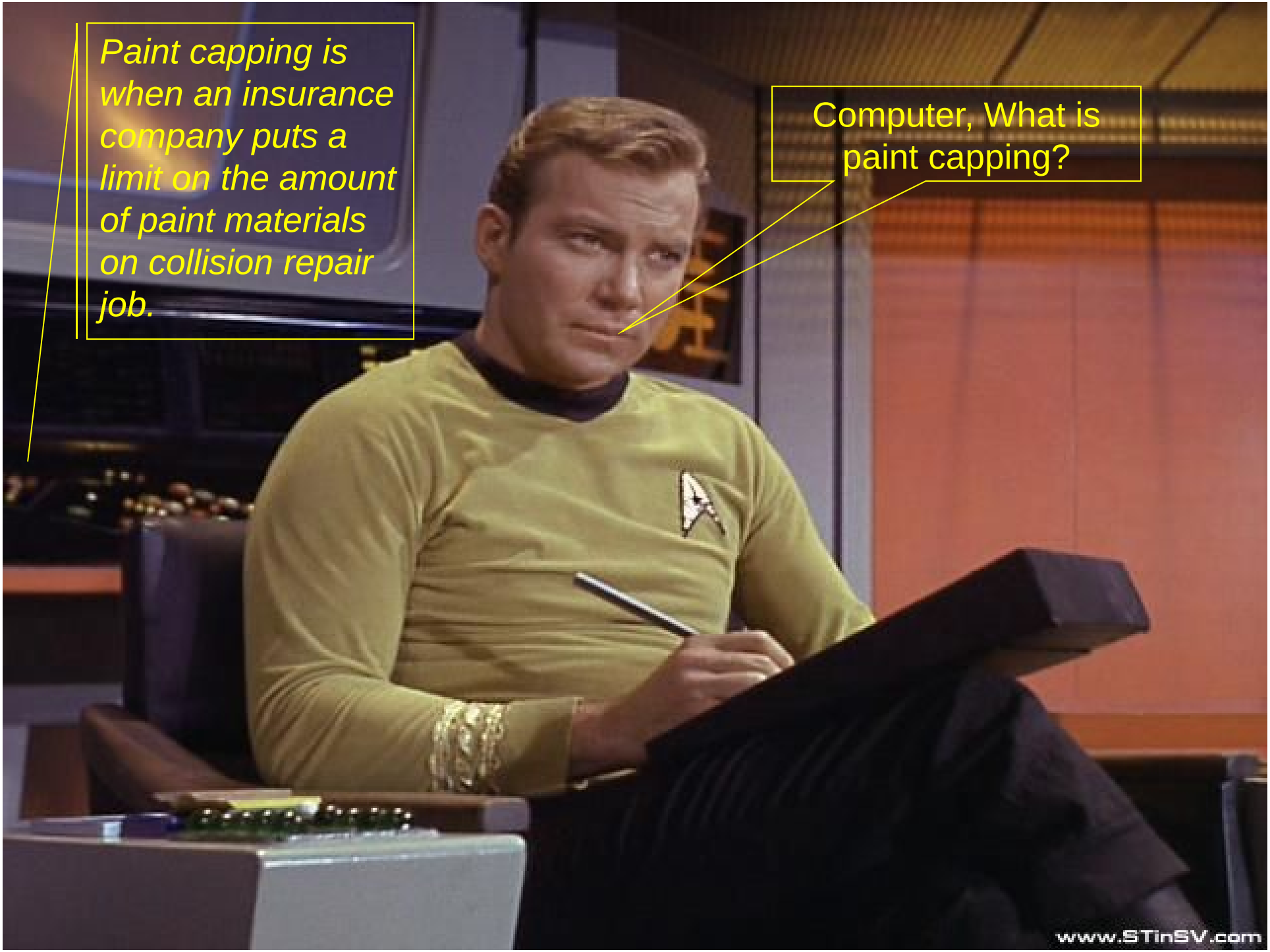
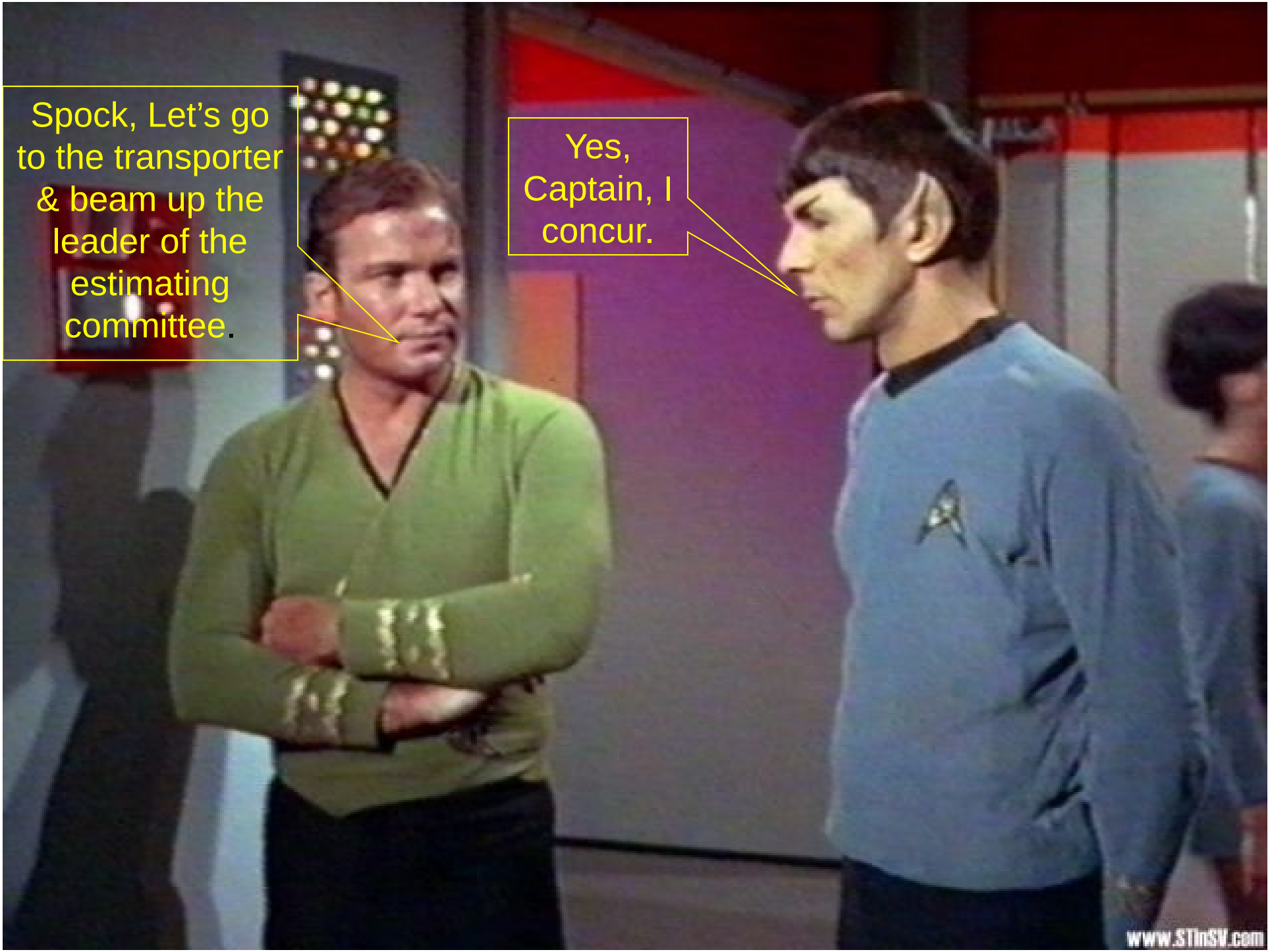
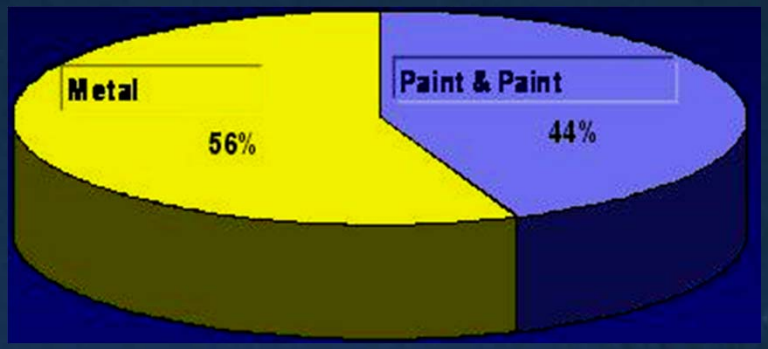

Paint capping is when an insurance company puts a limit on the amount of paint materials on collision repair job.
Computer, What is paint capping?
www.STinSV.com

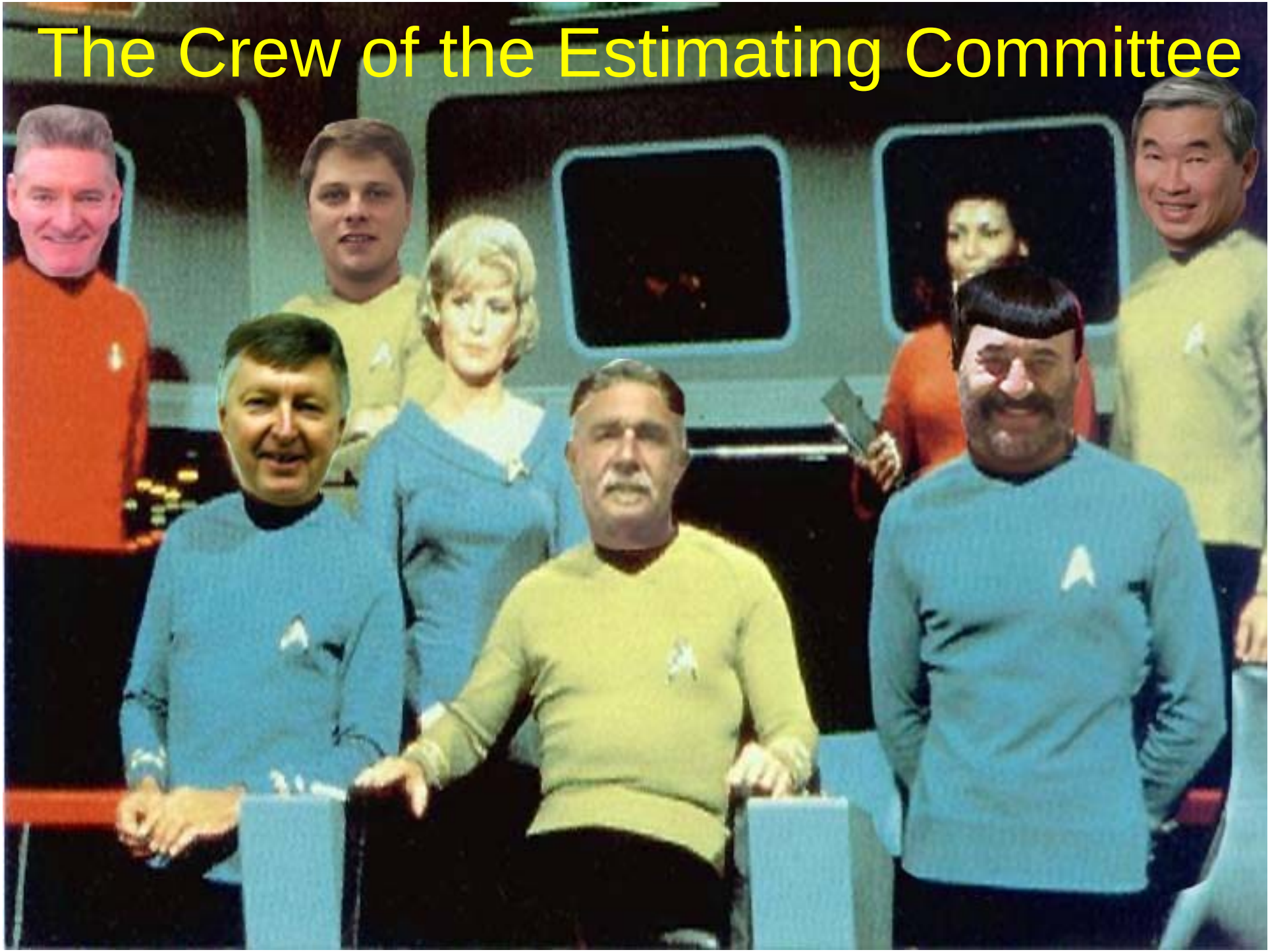

Spock, Let's go to the transporter & beam up the leader of the estimating committee.
Yes, Captain, I concur.
www.STinSV.com

Mr. Spock, energize.
Spock: We can't have those 2 crazies up here. They would only get us in trouble, re-energize.
Yes, Captain
Captain, we have 2 figures energizing
www.STinSV.com

March has returned to Orlando along with his volunteer army to bring you Paint and Materials Wars Part 2



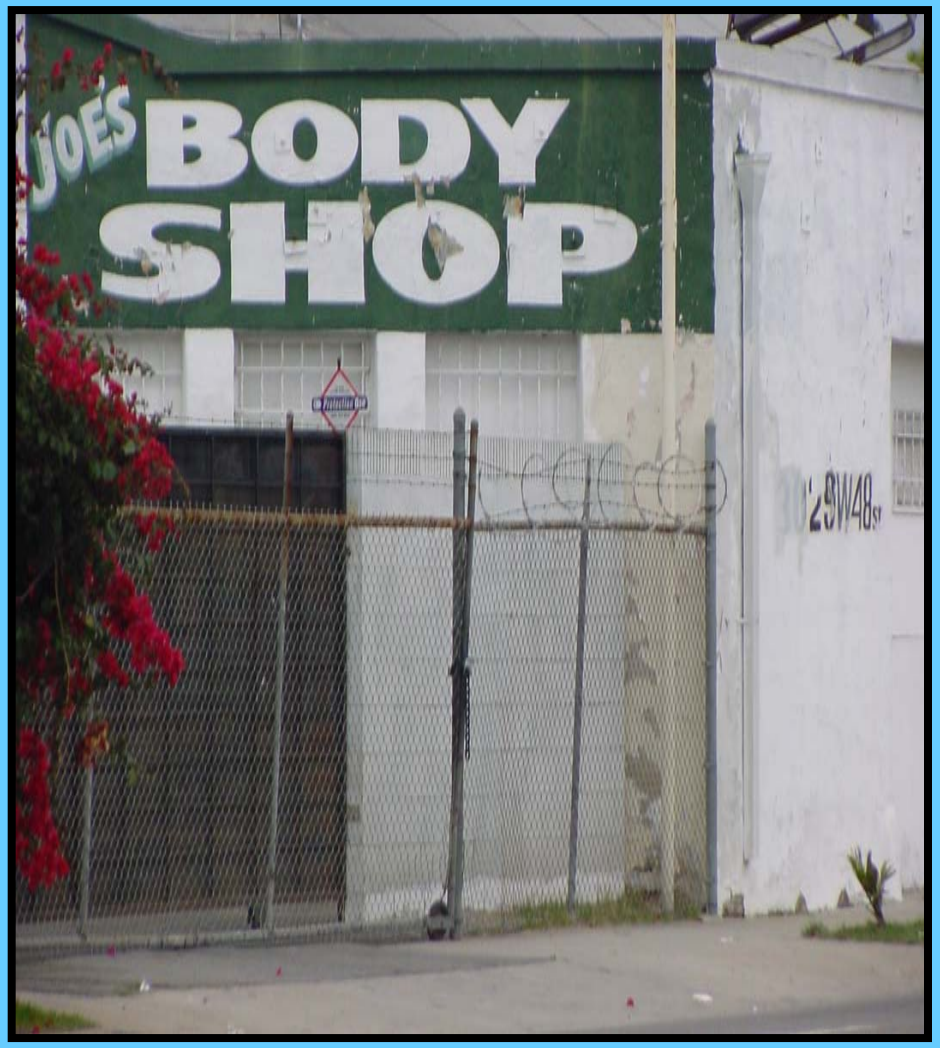
The Crew of the Estimating Committee



A Blast from the Past

I'm Joe Cool and I want to go back 30 years and reminisce.

The year is 1973 and I remember Nixon saying “I am not a crook”, The Sting was the best picture, we left Vietnam, the Eagles were the number one rock group and



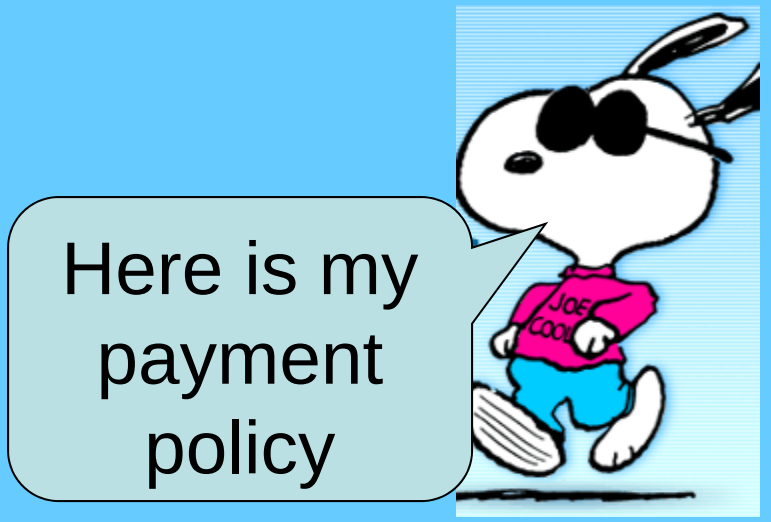
I opened my body shop. Can you dig it?

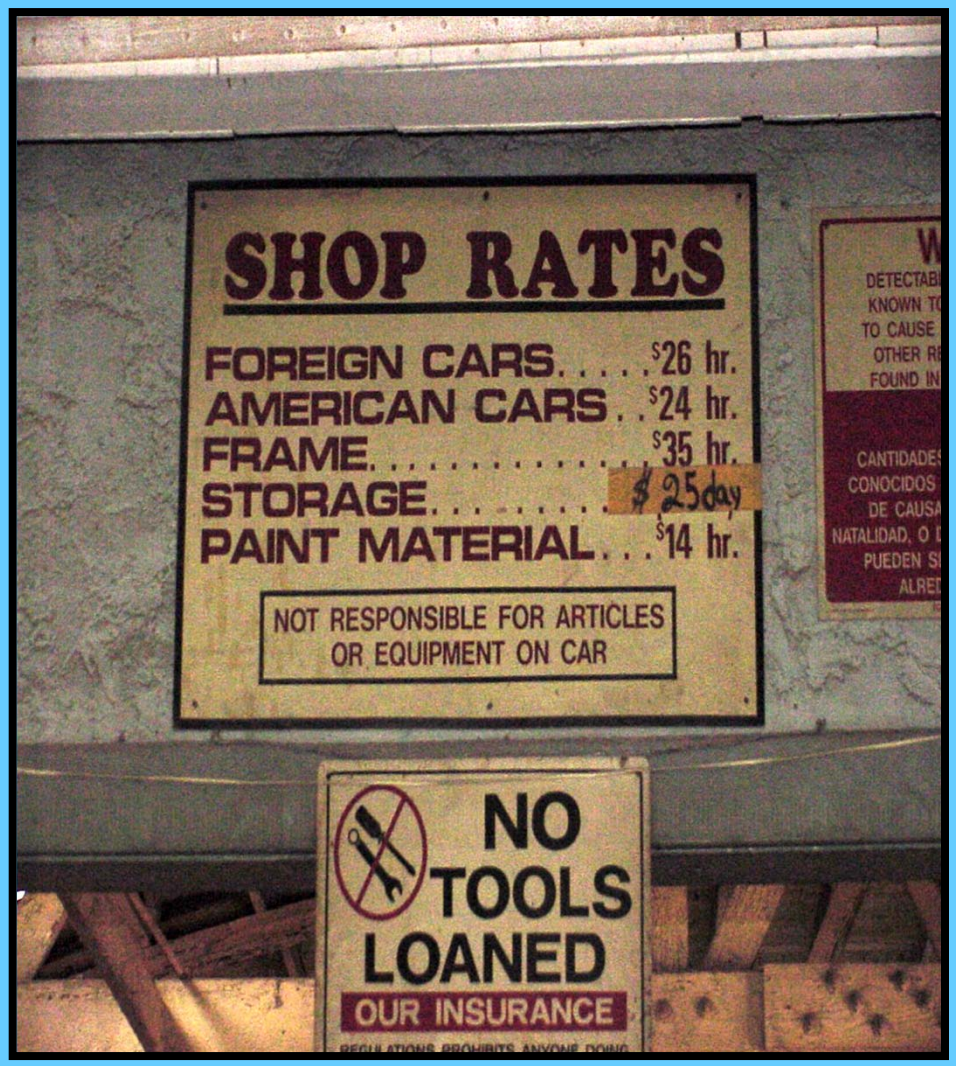
Here is my office-cool

Check out my radical file system

This is my way cool customer's lounge

SORRY
WE WILL NOT
ACCEPT ANY CHECKS
NO EXCEPTIONS


Here is my payment policy


SHOP RATES
FOREIGN CARS. . . . . $26 hr.
AMERICAN CARS. . $24 hr.
FRAME. . . . . $35 hr.
STORAGE. $25day
PAINT MATERIAL. . . $14 hr.
NOT RESPONSIBLE FOR ARTICLES OR EQUIPMENT ON CAR
NO TOOLS LOANED
OUR INSURANCE

Foreign cars were foreign to me

FOREIGN AND
DOMESTIC CARS SPECIALIST
COMPLETE PAINT

Joe's BODY SHOP

INSURANCE CLAIM SPECIALIST
EXPERT PAINT MATCHING

NAME LUCY SCHULTZ DATE 8/73
ADDRESS PHONE
INSURED BY POLICY NO.
ADDRESS PHONE

YEAR AND MAKE	BODY TYPE	I.D. NO.	LICENSE NO.	SPEEDOMETER
1970 FORD	FALCON			

REPAIR	REPLACE	DESCRIPTION OF LABOR AND PARTS	LABOR HOURS	PARTS AM'T	SUBLET AM'T
		FIX CAR		100.00	
		PAINT CAR		100.00	
		TOTALS		200.00	

THE REPAIRS HAVE BEEN COMPLETED. I AUTHORIZE
THE COMPANY TO MAKE PAYMENT OF $ _____
TO THIS REPAIR SHOP ON MY BEHALF
INSURED'S SIGNATURE _____

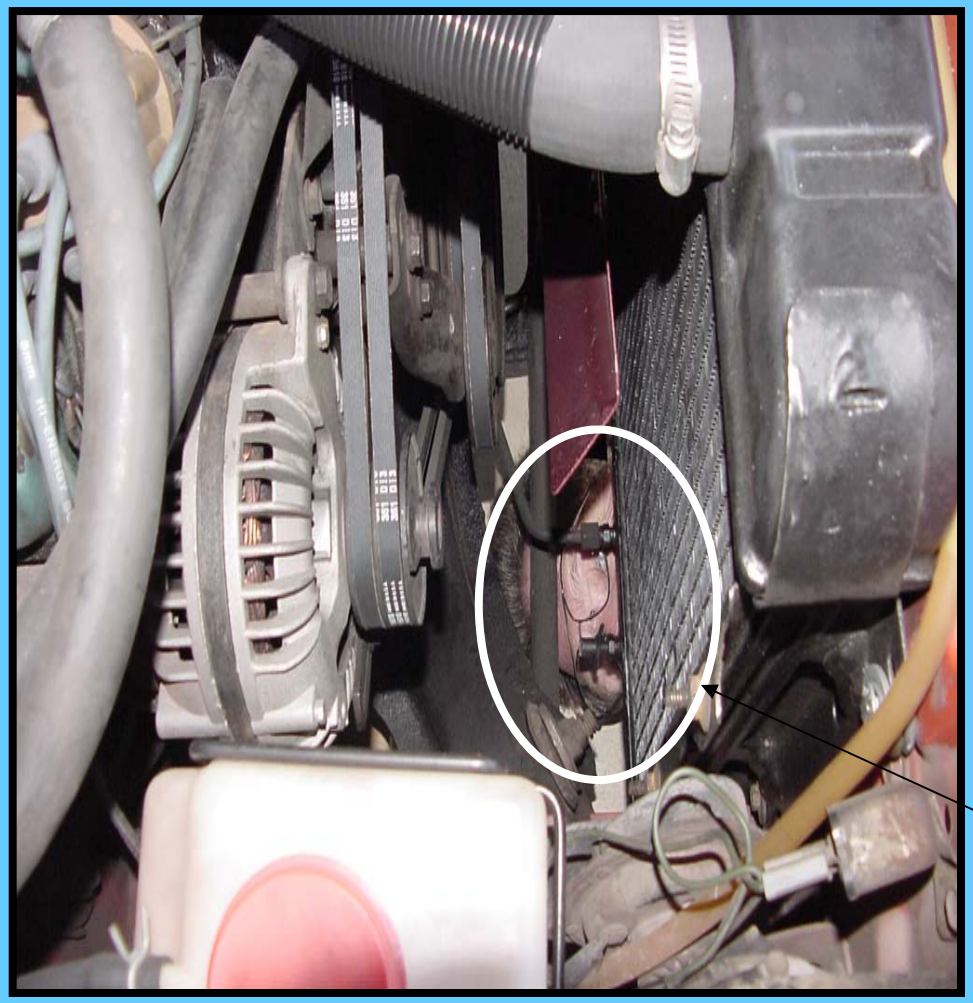
WE AGREE TO COMPLETE THE ABOVE REPAIRS FOR $ _____
OF THIS AMOUNT THE ABOVE NAMED INSURED IS TO PAY $ _____
THIS ESTIMATE EXPIRES 30 DAYS FROM DATE BALANCE $ _____

Parts prices subject to change without notice
Old parts removed from cars will be junked unless otherwise instructed in writing
The above is an estimate based on our inspection and does not cover any additional parts or labor which may be required after the work has been opened up. Occasionally after work has started damaged parts are discovered which are not evident on the first inspection. Because of this the above prices are not guaranteed.
Any arithmetical error will be corrected in final billing

MANUEL'S BODY SHOP By _____

LABOR _____ HRS. @ _____ $ _____
FRAME LABOR _____ $ _____
PARTS _____ $ _____
PAINT _____ $ _____
SUBLET $ _____ $ _____
TAX ON $ _____ $ _____
ADVANCE CHARGES _____ $ _____
TOTAL _____ $ _____

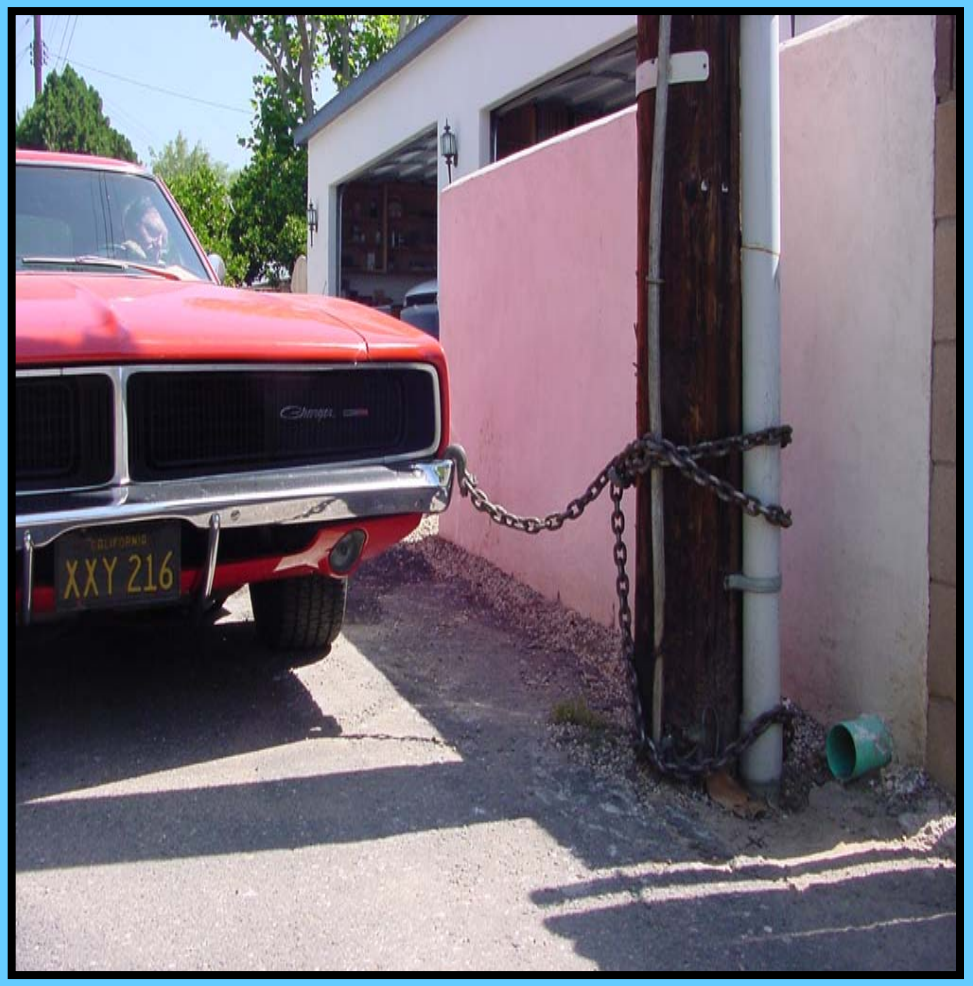
Hey dude, check out the detailed estimate. Who needs P-times?



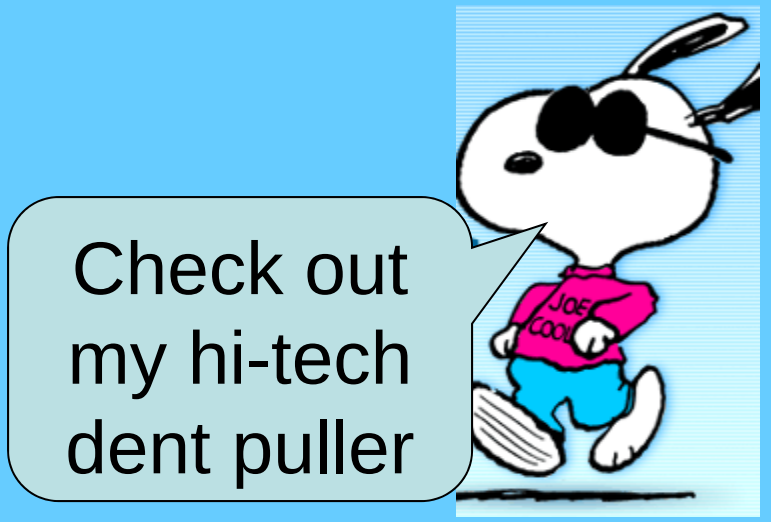
Can you find Charlie hiding inside the engine compartment ?

Hint

Here is the latest in frame equipment. Bring on those big frame jobs.



Hey Charlie. Put it in reverse and hit the gas.


Check out
my hi-tech
dent puller

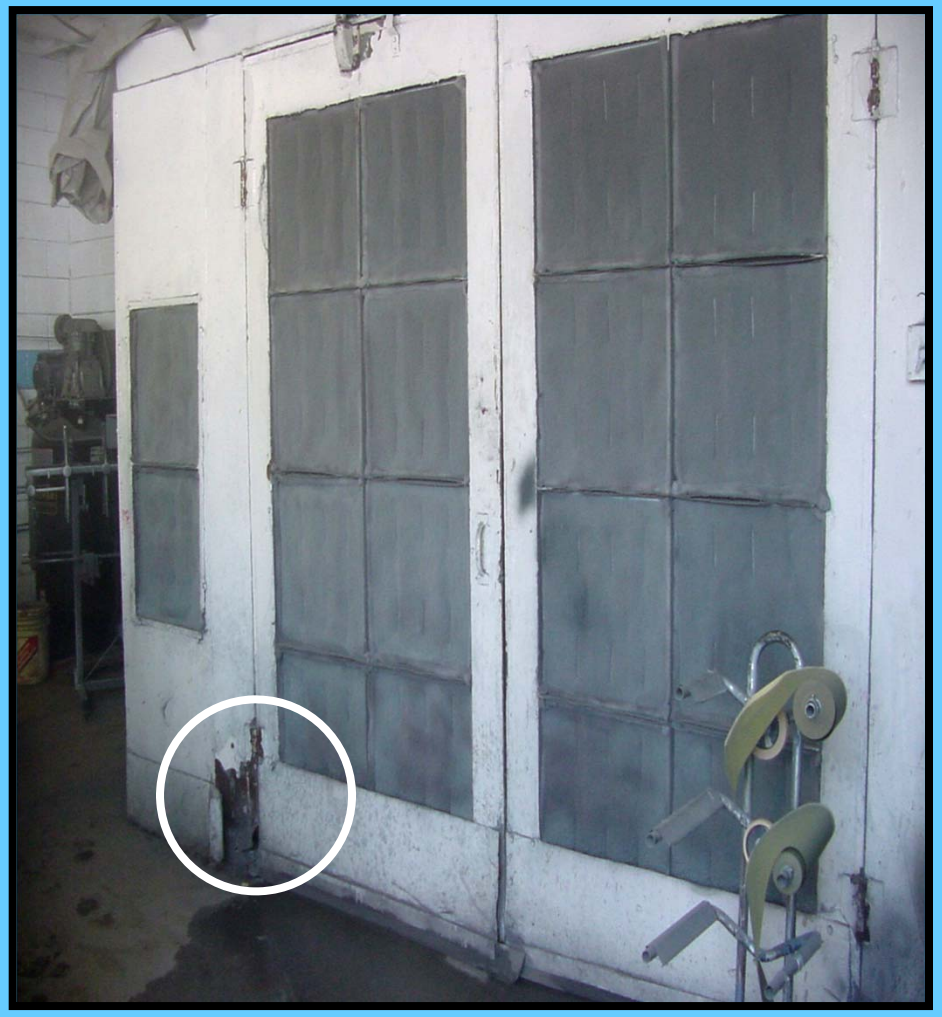
I loved the mobility of my welder

Linus is smiling because he thinks his is cool with his shades.

Check out the welding rod

No
smoking
allowed!

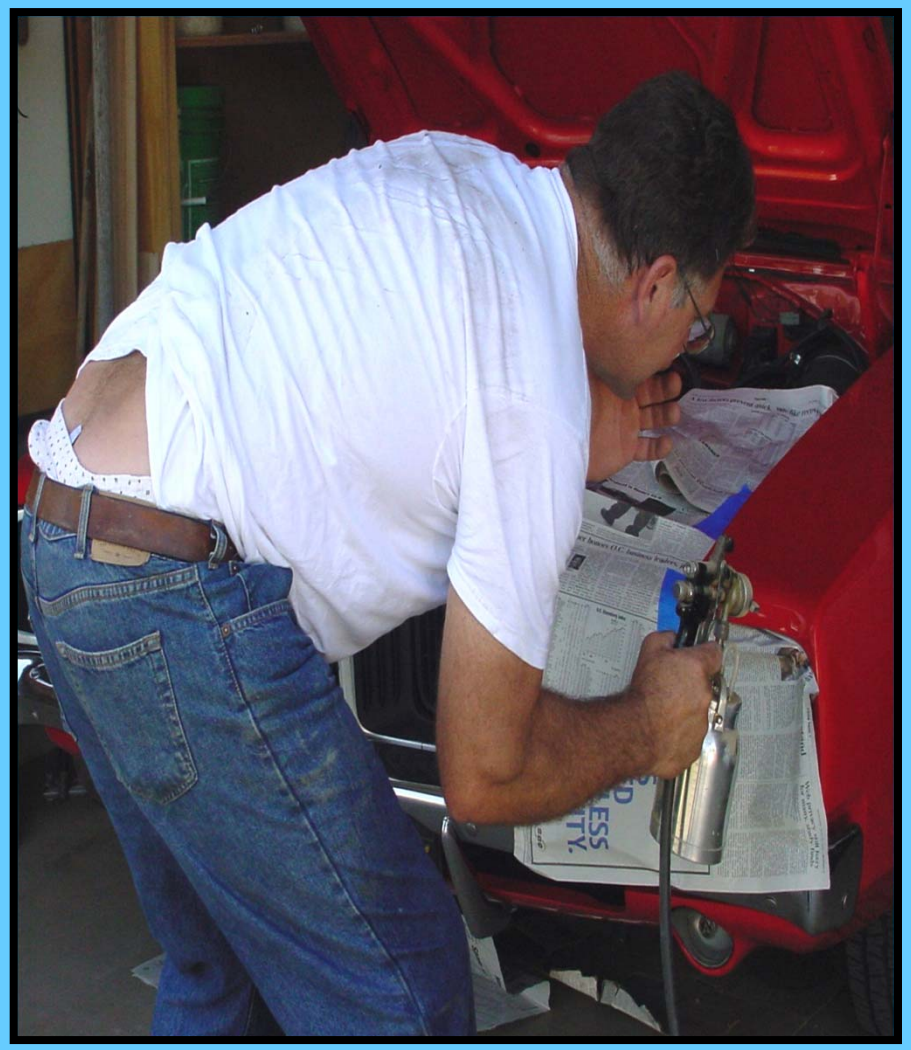
I can now charge for color sanding.



A little rust hole won't hurt the air flow, will it?

One picture is worth a thousands words, Man.

Rule—You can’t use the Sunday comics for masking.



No $29.95 paint jobs at Joe’s Body Shop

I love “THE WHO”

We sure have come along way haven't we? The ride has been great and we should be proud on what we have accomplished over the last 3 decades. Thanks for all your support.

Joe Cool