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Open Industry Data Access and Sharing Task Force

Presented by:

**Frank Terlep and Distinguished
Panelists**

Task Force Participants



Greg Horn (Hartford Inc)	Frank Laviola (Paul Davis)	Jack Rozint (Mitchell Int'l)
Rick Palmer (Computerlogic)	Tom McGarry (Axalta)	Aaron Schulenberg (SCRS)
Scott Biggs (APN)	Don Mikrut (Audatex)	Randy Stabler (Pride AB)
Dave Braun (Nexsys)	Robb Young (10 Point Complete)	Mike Powell (Progressive Ins)
Rob Cooper (Parts Trader)	Dan Risley (ASA)	Judell Anderson (AASP)
Dean Ricciardulli (AllData)	Mike Gilliland (Auto House)	Daniel Friedman (EHI)
Elaina Sacchire (SOS)	Bill Lopez (OE Connection)	Jim Keller (1Collision)
Jordan Hendler (WMBA)	John Vito (Hertz)	Steve Seissman (Vehicle Owners Guide)
Vince Romans (The Romans Group)	Jeff Schroder (Car-Part.com)	Tom Julius (Car-Part.com)
Pat Blech (OE Connection)	Aimee Getty (Nexsys)	Bernie Allen (Nexsys)



Why Was Task Force Created?



- Evaluate and then present the ramifications of the recent BMS announcement by CCC
- Evaluate and present other options than announced solution
- Determine and develop industry education and communications
- Develop and present industry position statement



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**What has the Task Force
Accomplished To Date?**

What has the Task Force Accomplished To Date?



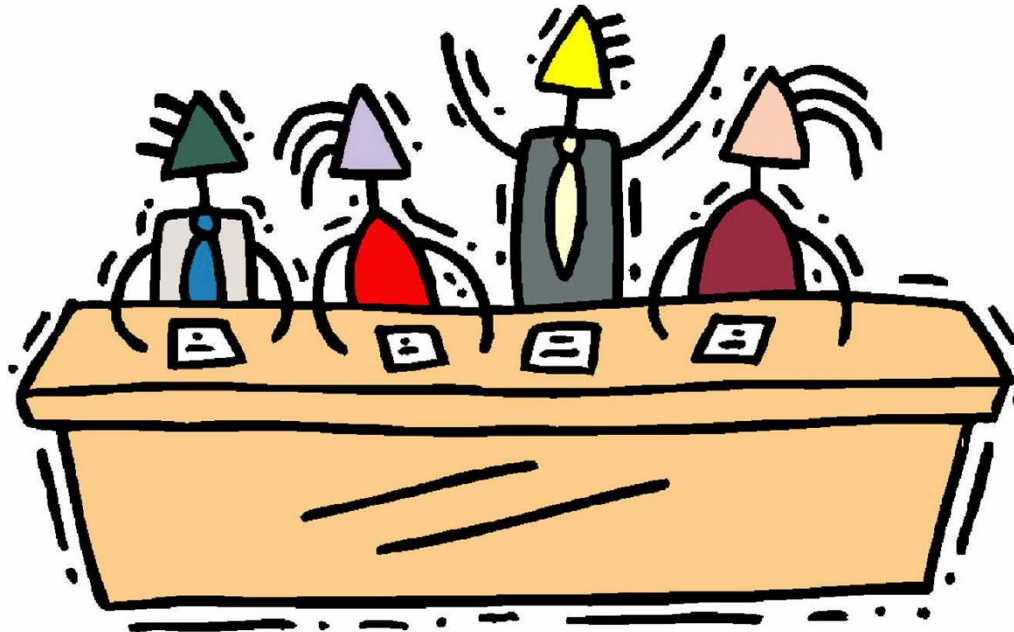
- 2 Conference Calls
- Multiple Educational Presentations to Industry Participants
- Identified Several “Important” Terms and License Agreement Requirements For Shops and 3rd Parties
- Calculated an Estimated “back of a napkin” Cost to the Industry
- Sent a List of Questions to CCC
 - *Responses received Tuesday*
- Organized Today’s Panel Presentation





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Our Distinguished Panel



Distinguished Panelists



- **Rick Palmer:** ComputerLogic
- **Scott Biggs:** Assured Performance
- **Dave Braun:** Nexsyis Shop Management
- **Jeff Schroder:** Car-Part.com
- **Barry Dorn:** Dorn's Body & Paint
- **Brett Bailey:** A&B Auto Body
- **Pete Tagliapietra:** NuGenIT
- **Don Mikrut:** Audatex a Solera Company





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Panel Format

- **Present Topic**
- **Discuss Topic**

List of Topics



- **Data Ownership – Terms and License Agreements**
- **Back of the Napkin Potential Industry Costs**
- **Will Increased Costs be Shared with Customers?**
- **Access and Control of All Data and Transactions**
- **Price Increases?**
- **CCC BMS Usage: Industry Standard, Red Herring or Both?**
- **”Unfair” Competitive Advantage?**



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News Release

CIECA - Standards and Business Models

Pittsburgh, PA, April 19, 2017 - The Collision Industry Electronic Commerce Association (CIECA) would like to state its position based on recent industry discussions of CIECA Standards and member implementations.

In recent months, CIECA has been asked to comment on the business model of one of its members. CIECA does not comment on the business model of any of its members. However, it is important to remember that the CIECA Standards and the choice of business models are two very different things.

CIECA remains committed to its mission to develop electronic communication standards that allow the collision industry to be more efficient. It is inappropriate to identify the CIECA Standards as the reason for business model changes.

For the past 23 years, CIECA has achieved exceptional success in delivering standards for the collision industry.



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**THANK
YOU!**

