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**Open Systems, Data
Access & Sharing
Task Force**

Co-chairs: Mark Algie, Rick Palmer, Dan Risley

Presented by: Frank Terlep



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Open Industry Data Access and Sharing Task Force Activities, Findings and Outcomes

Presented by: **Frank Terlep**
SEMA 2018

What Prompted Task Force Creation?



- On September 29, 2016 CCC announces **Secure Share**™ a network using a cloud-based application program interface (API) that will allow collision repairers to control the distribution of their data and better secure the data shared with third-party application providers.
- Cost of .50 cents per transaction
- End of life for EMS standard



Why Was Task Force Created?



- Evaluate and then present the ramifications of the BMS announcement by CCC
- Evaluate and present other options than announced solution
- Determine and develop industry education and communications
- Develop and present industry position statement



What Did Task Force Accomplish?



- Evaluate and then present the ramifications of the BMS announcement by CCC
 - **COMPLETED**
- Evaluate and present other options than announced solution
 - **COMPLETED**
- Determine and develop industry education and communications
 - **COMPLETED**
- Develop and present industry position statement
 - **COMPLETED**
- Develop Task Force Mission and Vision Statements
 - **COMPLETED**



What Happened Along the Way.....



- **11/2016:** Frank Terlep sends Guy Bargnes long email outlining history of industry data sharing and potential ramifications of Secure Share™
- **1/2017:** Initial presentation to CIC Body
- **4/2017:** Pittsburgh CIC panel Discussion
 - Anti-trust concerns
 - CCC responds to Task Force questions
- **5/2017:** Task Force change of leadership
 - Dan Risley, Risk Palmer and Mark Algie assume committee co-chairman roles



What Happened Along the Way.....



- **7/2017:** Task Force meets with CCC at CCC HQ in Chicago
- **7/2017:** CIC presentation by CCC on Secure Share™ along with open Q&A
- **10/2017:** Task Force panel discussion on industry BMS solutions from multiple industry stakeholders
- **10/2017:** Multiple stakeholders reject participation in Secure Share
- **12/2017:** CCC announces elimination of Secure Share™ transaction fees, continued support of EMS



Task Force Position Statement Created



- The Database Task Force supports the choice to migrate from EMS to BMS. BMS provides repairers greater control over the data being shared with their strategic partners. Moreover, the Task Force supports the continuation of the unobstructed flow of data amongst all the industry stakeholders. CIECA and other industry stakeholders have established a precedent that facilitates bi-directional data exchange in a free and open marketplace.
- Any 3rd party that restricts or prevents industry stakeholders from accessing or using the data generated and permitted by the collision repair facility and industry stakeholders will adversely impact the industry. In addition, it will inhibit advancements in technology, restrict competition and adds cost into the marketplace. Technological advances should enable sophisticated, secure, and more collaborative data usage, not impede industry progress.



Task Force Mission Statement Created



- Collision Repair businesses are entitled to have direct access to an electronic, un-encrypted copy of, and full rights to use the data generated by, and contained within, any software or cloud-based application they may elect to utilize. The data must be readily accessible by the end user and separate from the original application (e.g., estimating, parts procurement, and management systems).
- The repair facility is entitled to and must have the freedom and flexibility to utilize the data as they deem appropriate; this includes but is not limited to, the ability to copy or export the data to separate servers, trading partners or online data warehousing services, without approval from a third party.
- It is the responsibility of the collision repair facility, as well as any industry stakeholder that is using or managing data, to protect the privacy of and proper use of that data.

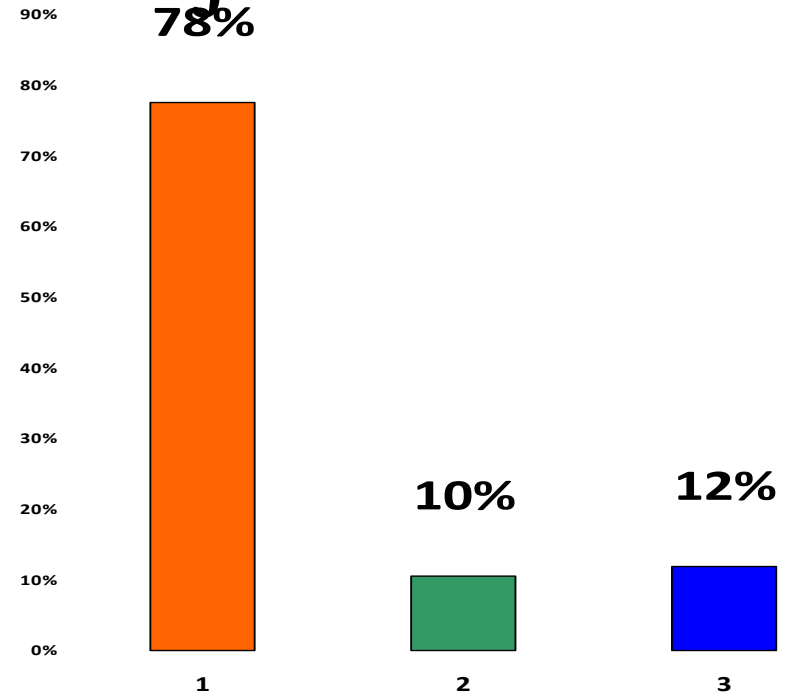


AUDIENCE RESPONSE QUESTION:



Do you feel that the Open Industry Data Access and Sharing Task Force achieved its objectives?

1. Agree
2. Disagree
3. Abstain

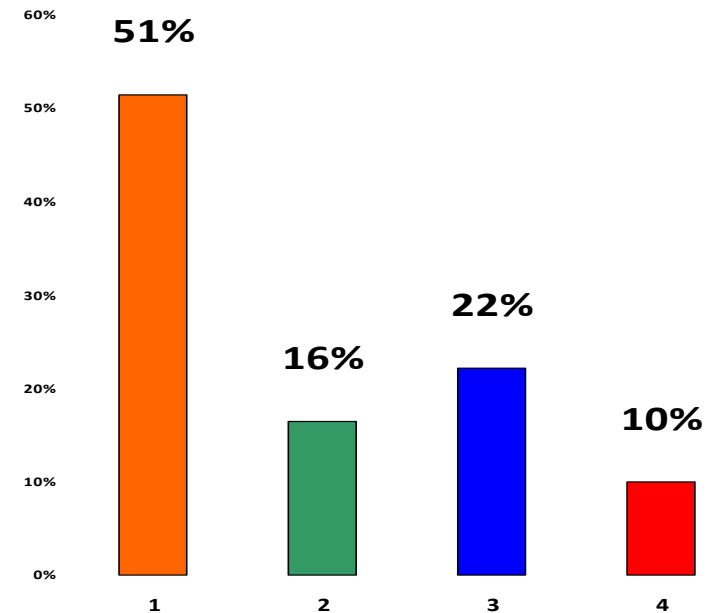


AUDIENCE RESPONSE QUESTION:



Please select what you feel is the the most important data related issue facing the collision and insurance industries over the next two years:

1. Easy, quick and affordable access to OEM repair procedures data.
2. Easy, quick and affordable access to vehicle electronics and calibration data
3. Easy, quick and affordable access to estimate data from insurance written estimates (ability to import into any system)
4. Long-term assurance industry estimate data will be remain available as it is today



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A BIG THANK YOU TO EVERYONE WHO PARTICIPATED!!!!



Greg Horn (Hartford Inc)	Frank Laviola (Paul Davis)	Jack Rozint (Mitchell Int'l)
Keith Bell (Akzo Nobel)	Tom McGarry (Axalta)	Aaron Schulenberg (SCRS)
Scott Biggs (APN)	Don Mikrut (Audatex)	Fred Iantorno (CIECA)
Dave Braun (Nexsysis)	Robb Young (10 Point Complete)	Chris Andreoli (Progressive Ins)
Rob Cooper (Parts Trader)	Frank Terlep (asTech)	Rick Tuuri (CIC Past Chairman Mentor)
Dean Ricciardulli (AllData)	Mike Gilliland (Auto House)	Daniel Friedman (EHI)
Chad Sulkala (Allstate Insurance)	Bill Lopez (OE Connection)	Jim Keller (1Collision)
Bert Kollinger (Kollinger Auto Body)	John Vito (Hertz)	Steve Seissman (Vehicle Owners Guide)
Vince Romans (The Romans Group)	Jeff Schroder (Car-Part.com)	Tom Julius (Car-Part.com)
Pat Blech (OE Connection)	Aimee Getty (Nexsysis)	Bernie Allen (Nexsysis)



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We must remember that one determined person can make a significant difference, and that a small group of determined people can change the course of history.

— *Sonia Johnson* —

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