



COLLISION INDUSTRY
CONFERENCE

Parts Definition Update & Panel Discussion

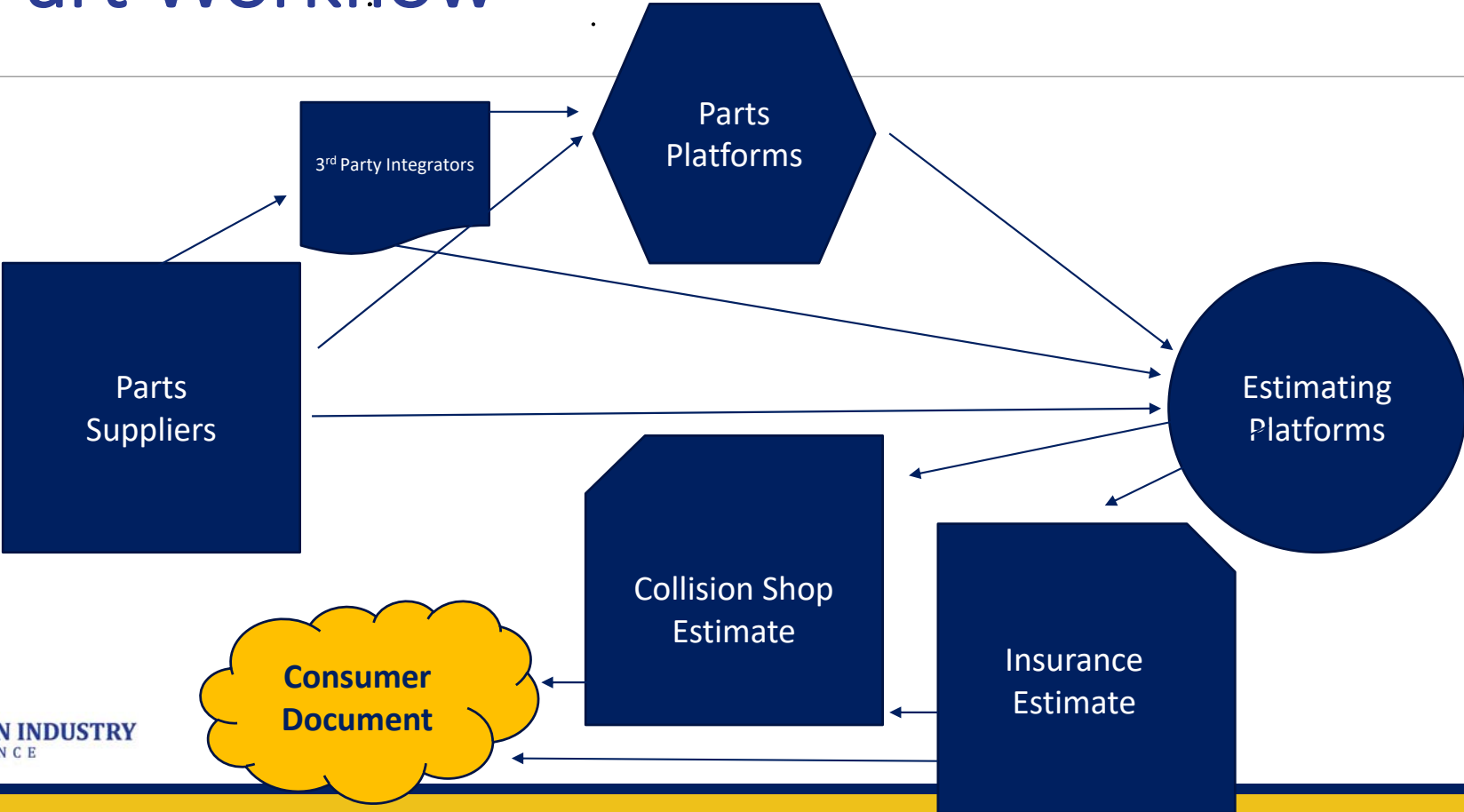
PRESENTED BY:

KEN WEISS

AARON SCHULENBURG

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Part Workflow



Parts Discussion Panel

Please join us in the conversation:

Eric Marrello, Director of Sales, APU Solutions

Jerry Gastineau, Senior Director Content Management, Mitchell

Jeff Schroder, CEO, Car-Part.com

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Questionnaire Results: APU Solutions

1. Surplus OEM (New OEM)
2. Aftermarket
3. Retail Aftermarket
4. Recycled
5. Recovered OEM (New Take Off)
6. Reconditioned/Remanufactured

	APU	Audatax	Car-Part.com	CCC	Mitchell	PartsTrader
	DEM Original Equipment Manufacturer			DEM	New	DEM New PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
	Surplus OEM (New OEM) Bores OEM, Dealer Surplus, Factory Surplus, TRUE OEM - Parts are not Graded expectation is new in quality	OE Surplus New and possibly slightly blemished surplus parts available at a discount from outside normal and varying OE distribution channels.	OE Discount New original equipment manufacturer part manufactured by or for the original equipment manufacturer according to the original equipment manufacturers specifications for the applicable market.	Optional OEM New OEM part manufactured by or for the OEM according to the OEM's specifications for United States distribution and available from the vendor specified on the estimate at vendor's discounted list price. Parts are delivered to repair shop in the original OEM manufacturer packaging and/or labeling.	OE Discount New, original equipment manufacturer part	DEM Surplus PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
	Designators:	Designators:	Designators:	Designators:	Designators:	Designators:
	Aftermarket New, undamaged, never used parts manufactured other than by the OEM or their approved designer.	Aftermarket/Parts Exchange New (PEN) New part that was manufactured by a source other than the original equipment manufacturer.	Aftermarket New New part that doesn't meet the definition of other new part types	Aftermarket New part offered as an alternative to the OEM replacement part including but not limited to New part not manufactured by or for the OEM, new part not manufactured for OEM but produced by same manufacturer that also produces OEM parts, or new part manufactured by or for the OEM for distribution outside of the United States.	Aftermarket New New non-original equipment manufacturer aftermarket part	Aftermarket PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
	Designators: CAPA, Diamond Standard, NSF	Designators: CAPA	Designators: CAPA, NSF, Diamond Standard	Designators:	Designators: CAPA, NSF	Designators: CAPA, NSF, ICL, NSI
	Retail Aftermarket New, undamaged, never used parts manufactured other than by the OEM. From suppliers like Autozone, NAPA, O'Reilly, Advance Auto Parts, etc. Brake Pads, Shocks, Struts, Alternators, Batteries, etc.					
	Recycled Recycled OEM, previously used OEM manufactured parts taken from a salvage vehicle or another vehicle. Condition should be described using AMA accepted damage and location codes.	Recycled An OEM part removed from one vehicle for reinstallation into another vehicle.	Recycled Used parts from professional Recyclers	Recycled Used OEM part	Quality Recycled Used parts from Recycler inventories	Recycled PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
	Designators: ABA accepted damage and location codes.	Designators:	Designators: ABA Damage Codes, Part Grades A, B, C, X, NQ, Recycled Aftermarket	Designators:	Designators: Grade	Designators: ABA Damage Codes A, B, C, X
	Recovered OEM (New Take Off) Been on the vehicle but taken off, new in quality (Wheels, Doors, Bods, etc.)					
	Designators: ABA accepted damage and location codes.					
	Reconditioned/Remanufactured A used part that has been returned to OE standards and condition (bumper covers, wheels, lamps, reman engines, transmissions, steering gear racks, etc.)	Remanufactured/Rebuilt A used OEM part that has been completely rebuilt mostly with new parts.	Remanufactured Remanufactured Part means a part rebuilt to at least its original condition and performance by a factory generally engaged in rebuilding such parts.	Remanufactured Remanufactured OEM part	Remanufactured Rebuilt/Reconditioned	Re-core, Remanufactured, Rechrom, Reconditioned PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
		Reconditioned Used OEM part brought back to "like new" condition.		Reconditioned Reconditioned OEM part	Re-Core Reconditioned (Typically Radiator, AC Condenser, Heater Cores)	
			Rebuilt Rebuilt Part means a part that has undergone all operations (including disassembling and reassembling) necessary to return the part to sound working condition and performance (including (1) cleaning all internal and external components to make them rust and corrosion free, and (2) repairing or replacing all impaired, defective, substantially worn, or missing components with new, rebuilt or unimpaired used components)		Re-Chromed Reconditioned (Typically hard part such as Bumpers)	
		NSI Glass New glass part that was not manufactured under the sponsorship of the OEM.				Glass OEM, Recycled, Non-OEM New PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
						Other
Other Information	Warranties, supplier certifications, and images		Delivery times, Warranties, recycler certifications (including ABA, Car-Part, AISC, PPS, QPS, insurance certified suppliers), Car-Part certification SAs, supplier SAs, supplier affiliations, and images		Color graphics for special materials, parts use notations etc.	
Additional Part Type Considerations	Tier 1 aftermarket for Non-Stamped lighting (Hella, Magneti Marelli)		New Take Off, Tier 1, OE Surplus, Reconditioned			PartsTrader accepts requests and feedback regularly from suppliers, requires and insurances partners on additional part types to better identify parts and allow for better purchasing decisions to be made.
Additional Designer Considerations	Parts Manufacturer Field, Material Substrate Field					PartsTrader accepts requests and feedback regularly from suppliers, requires and insurances partners on additional part types to better identify parts and allow for better purchasing decisions to be made.

Questionnaire Results: Audatex

1. OEM
2. OE Surplus
3. Aftermarket/Parts Exchange New
4. Recycled
5. Remanufactured/Rebuilt
6. Reconditioned
7. NAGS Glass

APU	Audatex	Car-Part.com	CCC	Mitchell	PartsTrader	
	OEM Original Equipment Manufacturer		OEM	New New original equipment manufacturer part	OEM New PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.	
	Surplus OEM (New OEM) Based OEM, Dealer Surplus, Factory Surplus, TRUE OEM - Parts are not Graded expectation is new in quality	OE Surplus New and possibly slightly blemished surplus parts available at a discount from outside normal and varying OE distribution channels.	OE Discount New original equipment manufacturer part manufactured by the original equipment manufacturer according to the original equipment manufacturers specifications for the applicable market.	Optional OEM New OEM part manufactured by or for the OEM according to the OEM's specifications for United States distribution and available from the vendor specified on the estimate at vendor's discounted list price. Parts are delivered to repair shop in the original OEM manufacturer packaging and/or labeling.	OE Discount New, original equipment manufacturer part	OEM Surplus PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
	Designators:	Designators:	Designators:	Designators:	Designators:	
	Aftermarket New, undamaged, never used parts manufactured other than by the OEM or their approved designs.	Aftermarket/Parts Exchange New (PEN) New part that was manufactured by a source other than the original equipment manufacturer.	Remarket New New part that doesn't meet the definition of other new part types	Aftermarket New part offered as an alternative to the OEM replacement part including but not limited to New part not manufactured by or for the OEM; new part not manufactured for OEM but produced by same manufacturer that also produces OEM parts; or new part manufactured by or for the OEM for distribution outside of the United States.	Aftermarket New New non-original equipment manufacturer aftermarket part	Aftermarket PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
	Designators: CAPA, Dammed Standard, NSF	Designators: CAPA	Designators: CAPA, NSF, Diamond Standard	Designators:	Designators: CAPA, NSF	
	Retail Aftermarket New, undamaged, never used parts manufactured other than by the OEM. From suppliers like Autozone, NAPA, O'Reilly, Advance Auto Parts, etc. Brake Pads, Shocks, Struts, Alternators, Batteries, etc.					
	Recycled Recycled OEM, previously used OEM manufactured parts taken from a salvage vehicle or another vehicle. Condition should be described using ARA accepted damage and location codes. Designators: ARA accepted damage and location codes.	Recycled AC OEM part removed from one vehicle for reinstallation into another vehicle. Designators:	Recycled Used parts from professional Recyclers	Recycled Used OEM part	Quality Recycled Used parts from Recycler inventories	Recycled PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
	Designators: ARA accepted damage and location codes.	Designators:	Designators: ARA Damage Codes, Part Grades A, B, C, X, NQ, Rebuilt Aftermarket	Designators:	Designators: Grade	Designators: ARA Damage Codes A, B, C, X
	Recovered OEM (New Take Off) Been on the vehicle but taken off, new in quality (Wheels, Doors, Bods, etc.) Designators: ARA accepted damage and location codes.					
	Reconditioned/Remanufactured A used part that has been returned to OE standards and condition (bumper covers, wheels, lamps, reman engines, transmissions, steering gear racks, etc.)	Remanufactured/Rebuilt A used OEM part that has been completely rebuilt mostly with new parts.	Remanufactured Remanufactured Part means a part rebuilt to at least its original condition and performance by a factory generally engaged in rebuilding such parts.	Remanufactured Remanufactured OEM part	Remanufactured Rebuilt/Reconditioned	Re-core, Remanufactured, Rehome, Reconditioned PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
		Reconditioned A used OEM part brought back to "like new" condition.		Reconditioned Reconditioned OEM part	Re-Core Reconditioned (Typically Radiator, AC Condenser, Heater Cores)	
			Rebuilt Rebuilt Part means a part that has undergone all operations including disassembling and reassembling necessary to return the part to sound working condition and performance including (1) cleaning all internal and external components to make them rust and corrosion free, and (2) repairing or replacing all impaired, defective, substantially worn, or missing components with new, rebuilt or unimpaired used components)		Re-Chromed Reconditioned (Typically hard part such as Bumpers)	
		NAGS Glass New glass part that was not manufactured under the sponsorship of the OEM.				Glass OEM, Rebuilt, Non-OEM New PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
					Other	
Other Information	Warranties, supplier certifications, and images		Delivery Times, Warranties, recycler certifications (including ARA, Car-Part, ARA, PPS, QPS, insurance certified suppliers), or Part certification SAs, supplier SAs, supplier certifications, and images		Color graphics for special materials, parts use notations etc.	
Additional Part Type Considerations	Tier 1 aftermarket for Non-Stamped lighting (Hella, Magneti Marelli)		New Take Off, Tier 1, OE Surplus, Reconditioned			PartsTrader accepts requests and feedback regularly from suppliers, requires and insurances partners on additional part types to better identify parts and allow for better purchasing decisions to be made.
Additional Designer Considerations	Parts Manufacturer Field, Material Substrate Field					PartsTrader accepts requests and feedback regularly from suppliers, requires and insurances partners on additional part types to better identify parts and allow for better purchasing decisions to be made.

Questionnaire Results: Car-Part.com

1. OE Discount
2. Aftermarket New
3. Recycled
4. Remanufactured
5. Rebuilt

APU	Audatax	Car-Part.com	CCC	Mitchell	PartsTrader	
	OE Original Equipment Manufacturer		OE New original equipment manufacturer part	OE New original equipment manufacturer part	OE New PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.	
	Surplus OEM (New OEM) Based OEM, Dealer Surplus, Factory Surplus, TRUE OEM - Parts are not Graded expectation is new in quality	OE Surplus New and possibly slightly blemished surplus parts available at a discount from outside normal and varying OE distribution channels.	OE Discount New original equipment manufacturer part manufactured by or for the original equipment manufacturer according to the original equipment manufacturers specifications for the applicable market.	Original OEM New OEM part manufactured by or for the OEM according to the OEM's specifications for United States distribution and available from the vendor specified on the estimate at vendor's discounted list price. Parts are delivered to repair shop in the original OEM manufacturer packaging and/or labeling.	OE Discount New, original equipment manufacturer part	OE Surplus PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
	Designators:	Designators:	Designators:	Designators:	Designators:	
	Aftermarket New, undamaged, never used parts manufactured other than by the OEM or their approved designer.	Aftermarket/Parts Exchange New (PEN) New part that was manufactured by a source other than the original equipment manufacturer.	Aftermarket New New part that doesn't meet the definition of other new part types	Aftermarket New part offered as an alternative to the OEM replacement part including but not limited to New part not manufactured by the OEM, new part not manufactured for OEM but produced by same manufacturer that also produces OEM parts, or new part manufactured by or for the OEM for distribution outside of the United States.	Aftermarket New New non-original equipment manufacturer aftermarket part	Aftermarket PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
	Designators: CAPA, Diamond Standard, NSF	Designators: CAPA	Designators: CAPA, NSF, Diamond Standard	Designators: CAPA, NSF	Designators: CAPA, NSF, ICI, NCI	
	Retail Aftermarket New, undamaged, never used parts manufactured other than by the OEM. From suppliers like Autozone, NAPA, O'Reilly, Advance Auto Parts, etc. Brake Parts, Shocks, Struts, Alternators, Batteries, etc.					
	Recycled Recycled OEM, previously used OEM manufactured parts taken from a salvage vehicle or another vehicle. Condition should be described using ARA accepted damage and location codes.	Recycled An OEM part removed from one vehicle for reinstallation into another vehicle.	Recycled Used parts from professional Recyclers	Recycled Used OEM part	Quality Recycled Used parts from Recycler inventories	Recycled PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
	Designators: ARA accepted damage and location codes.	Designators:	Designators: ARA Damage Codes, Part Grades A, B, C, X, NQ, Rejected Aftermarket	Designators:	Designators: Grade	Designators: ARA Damage Codes A, B, C, X
	Recovered OEM (New Take Off) Been on the vehicle but taken off, new in quality (Wheels, Doors, Bods, etc.)					
	Designators: ARA accepted damage and location codes.					
	Reconditioned/Remanufactured A used part that has been returned to OE standards and condition (bumper covers, wheels, lamps, reman engines, transmissions, steering gear racks, etc.	Remanufactured/Rebuilt A used OEM part that has been completely rebuilt mostly with new parts.	Remanufactured Remanufactured Part means a part rebuilt to at least its original condition and performance by a factory generally engaged in rebuilding such parts.	Remanufactured Remanufactured OEM part	Remanufactured Rebuilt/Reconditioned	Re-core, Remanufactured, Rehome, Reconditioned PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
		Reconditioned A used OEM part brought back to "like new" condition.		Reconditioned reconditioned OEM part	Re-Core Reconditioned (Typically Radiator, AC Condenser, Heater Cores)	
			Rebuilt Rebuilt Part means a part that has undergone all operations (including disassembling and reassembling) necessary to return the part to sound working condition and performance (including (1) cleaning all internal and external components to make them rust and corrosion free, and (2) repairing or replacing all impaired, defective, substantially worn, or missing components with new, rebuilt or unimpaired used components)		Re-Chromed Reconditioned (Typically hard part such as Bumpers)	
		NASC Glass New glass part that was not manufactured under the sponsorship of the OEM.				Glass OEM, Rebuilt, Non-OEM New PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
						Other
						Other Information Warranties, supplier certifications, and images
			Delivery Times, Warranties, recycler certifications (including ARA, Car-Part, ARA, PPS, QPS, insurance certified suppliers), Car-Part certification SAs, supplier SAs, supplier certifications, and images		Color graphics for special materials, parts use notations etc.	
	Additional Part Type Considerations Tier 1 aftermarket for Non-Stamped lighting (Hella, Magneti Marelli)		New Take Off, Tier 1, OE Surplus, Reconditioned			PartsTrader accepts requests and feedback regularly from suppliers, requires and insurances partners on additional part types to better identify parts and allow for better purchasing decisions to be made.
	Additional Designer Considerations Parts Manufacturer Field, Material Substrate Field					PartsTrader accepts requests and feedback regularly from suppliers, requires and insurances partners on additional part types to better identify parts and allow for better purchasing decisions to be made.

Questionnaire Results: CCC One

1. OEM
2. Optional OEM
3. Aftermarket
4. Recycled
5. Remanufactured
6. Reconditioned

APU	Audatax	Car-Part.com	CCC	Mitchell	PartsTrader	
	OEM Original Equipment Manufacturer		OEM New original equipment manufacturer part	New New original equipment manufacturer part	OEM New PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.	
	Surplus OEM (New OEM) Based OEM, Dealer Surplus, Factory Surplus, TRUE OEM - Parts are not Graded expectation is new in quality	OE Surplus New and possibly slightly blemished surplus parts available at a discount from outside normal and varying OE distribution channels.	OE Discount New original equipment manufacturer part manufactured by or for the original equipment manufacturer according to the original equipment manufacturers specifications for the applicable market.	Optional OEM New OEM part manufactured by or for the OEM according to the OEM's specifications for United States distribution and available from the vendor specified on the estimate at vendor's discounted list price. Parts are delivered to repair shop in the original OEM manufacturer packaging and/or labeling.	OE Discount New, original equipment manufacturer part	OE Discount PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
	Designators:	Designators:	Designators:	Designators:	Designators:	
	Aftermarket New, undamaged, never used parts manufactured other than by the OEM or their approved designs.	Aftermarket/Parts Exchange New (PEN) New part that was manufactured by a source other than the original equipment manufacturer.	Aftermarket New New part that doesn't meet the definition of other new part types	Aftermarket New part offered as an alternative to the OEM replacement part including but not limited to New part not manufactured by or for the OEM, new part not manufactured for OEM but produced by same manufacturer that also produces OEM parts, or new part manufactured by or for the OEM for distribution outside of the United States.	Aftermarket New New non-original equipment manufacturer aftermarket part	Aftermarket PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
	Designator: CAPA, Diamond Standard, NSF	Designator: CAPA	Designator: CAPA, NSF, Diamond Standard	Designator:	Designator: CAPA, NSF	Designator: CAPA, NSF, ICL, NSF
	Retail Aftermarket New, undamaged, never used parts manufactured other than by the OEM. From suppliers like Autozone, NAPA, O'Reilly, Advance Auto Parts, etc. Brake Parts, Shocks, Struts, Alternators, Batteries, etc.					
	Recycled Recycled OEM, previously used OEM manufactured parts taken from a salvage vehicle or another vehicle. Condition should be described using ARA accepted damage and location codes.	Recycled An OEM part removed from one vehicle for reinstallation into another vehicle.	Recycled Used parts from professional Recyclers	Recycled Used OEM part	Quality Recycled Used parts from Recycler inventories	Recycled PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
	Designator: ARA accepted damage and location codes.	Designator:	Designator: ARA Damage Codes, Part Grades A, B, C, X, NC Recycled Aftermarket	Designator:	Designator: Grade	Designator: ARA Damage Codes A, B, C, X
	Recovered OEM (New Take Off) Been on the vehicle but taken off, new in quality (Wheels, Doors, Bods, etc.)					
	Designator: ARA accepted damage and location codes.					
	Reconditioned/Remanufactured A used part that has been returned to OE standards and condition (bumper covers, wheels, lamps, reman engines, transmissions, steering gear racks, etc.)	Remanufactured/Rebuilt A used OEM part that has been completely rebuilt mostly with new parts.	Remanufactured Remanufactured Part means a part rebuilt to at least its original condition and performance by a factory generally engaged in rebuilding such parts.	Remanufactured Remanufactured OEM part	Remanufactured Rebuilt/Reconditioned	Re-core, Remanufactured, Rechromed, Reconditioned PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
		Reconditioned A used OEM part brought back to "like new" condition.		Reconditioned Reconditioned OEM part	Re-Cored reconditioned (Typically Radiator, AC Condenser, Heater Core)	
			Rebuilt Rebuilt Part means a part that has undergone all operations (including disassembling and reassembling) necessary to return the part to sound working condition and performance (including (I) cleaning all internal and external components to make them rust and corrosion free, and (II) repairing or replacing all impaired, defective, substantially worn, or missing components with new, rebuilt or unimpaired used components)		Re-Chromed reconditioned (Typically hard part such as Bumpers)	
		NAES Glass New glass part that was not manufactured under the sponsorship of the OEM.				Glass OEM, Rebuilt, Non-OEM New PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
						Other
						Other
Other Information	Warranties, supplier certifications, and images		Delivery times, Warranties, recycler certifications (including ARA, Car-Part, ARA, PPS, QPS, insurance certified suppliers), Car-Part certification SAs, supplier SAs, supplier affiliations, and images		Color graphics for special materials, parts use notations etc.	
Additional Part Type Considerations	Tier 1 aftermarket for Non-Stamped lighting (Hella, Magneti Marelli)		New Take Off, Tier 1, OE Surplus, Reconditioned			PartsTrader accepts requests and feedback regularly from suppliers, requires and insurances partners on additional part types to better identify parts and allow for better purchasing decisions to be made.
Additional Designer Considerations	Parts Manufacturer Field, Material Substrate Field					PartsTrader accepts requests and feedback regularly from suppliers, requires and insurances partners on additional part types to better identify parts and allow for better purchasing decisions to be made.

Questionnaire Results: Mitchell

1. New
2. OE Discount
3. Aftermarket New
4. Quality Recycled
5. Remanufactured
6. Re-Cored
7. Re-Chromed

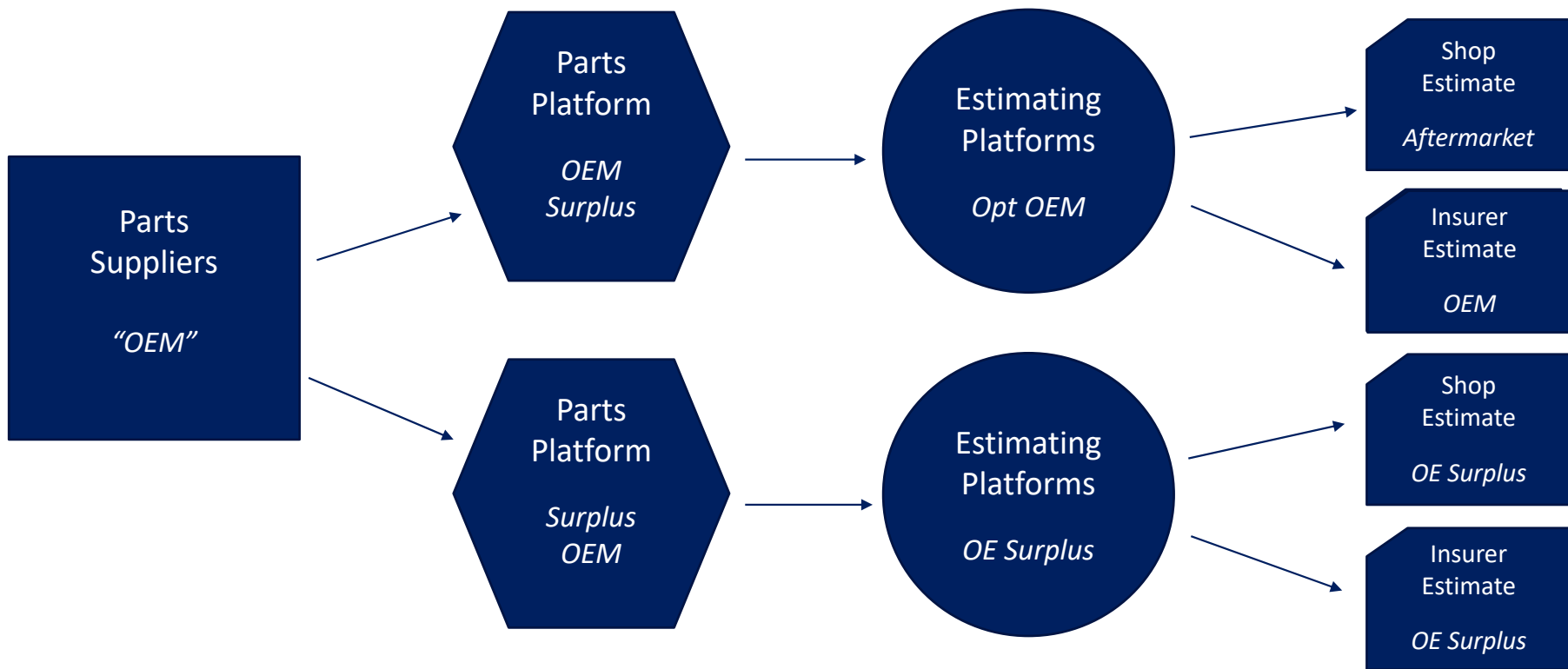
APU	Audatax	Car-Part.com	CCC	Mitchell	PartsTrader	
	OE Original Equipment Manufacturer		OE Original Equipment Manufacturer	New New original equipment manufacturer part	OE New PartsTrader uses common industry part type description and allows the suppliers to represent their parts the best they see fit.	
	Surplus OEM (New OEM) Based OEM, Dealer Surplus, Factory Surplus, TRUE OEM - Parts are not Graded expectation is new in quality	OE Surplus New and possibly slightly blemished surplus parts available at a discount from outside normal and varying OE distribution channels.	OE Discount New original equipment manufacturer part manufactured by or for the original equipment manufacturer according to the original equipment manufacturers specifications for the applicable market.	Optional OEM New OEM part manufactured by or for the OEM according to the OEM's specifications for United States distribution and available from the vendor specified on the estimate at vendor's discounted list price. Parts are delivered to repair shop in the original OEM manufacturer packaging and/or labeling.	OE Discount New, original equipment manufacturer part	OE Discount PartsTrader uses common industry part type description and allows the suppliers to represent their parts the best they see fit.
	Designators:	Designators:	Designators:	Designators:	Designators:	
	Aftermarket New, undamaged, never used parts manufactured other than by the OEM or their approved designs.	Aftermarket/Parts Exchange New (PEN) New part that was manufactured by a source other than the original equipment manufacturer.	Aftermarket New New part that doesn't meet the definition of other new part types	Aftermarket New part offered as an alternative to the OEM replacement part including but not limited to New part not manufactured by or for the OEM, new part not manufactured for OEM but produced by same manufacturer that also produces OEM parts, or new part manufactured by or for the OEM for distribution outside of the United States.	Aftermarket New New non-original equipment manufacturer aftermarket part	Aftermarket PartsTrader uses common industry part type description and allows the suppliers to represent their parts the best they see fit.
	Designators: CAPA, Diamond Standard, NSF	Designators: CAPA	Designators: CAPA, NSF, Diamond Standard	Designators:	Designators: CAPA, NSF	
	Retail Aftermarket New, undamaged, never used parts manufactured other than by the OEM. From suppliers like Autozone, NAPA, O'Reilly, Advance Auto Parts, etc. Brake Parts, Shocks, Struts, Alternators, Batteries, etc.					
	Recycled Recycled OEM, previously used OEM manufactured parts taken from a salvage vehicle or another vehicle. Condition should be described using ARA accepted damage and location codes.	Recycled An OEM part removed from one vehicle for reinstallation into another vehicle.	Recycled Used parts from professional Recyclers	Recycled Used OEM part	Quality Recycled Used parts from Recycler inventories	Recycled PartsTrader uses common industry part type description and allows the suppliers to represent their parts the best they see fit.
	Designators: ARA accepted damage and location codes.	Designators:	Designators: ARA Damage Codes, Part Grades A, B, C, X, NQ, Recycled Aftermarket	Designators:	Designators: Grade	
	Recovered OEM (New Take Off) Been on the vehicle but taken off, new in quality (Wheels, Doors, Bods, etc.)					
	Designators: ARA accepted damage and location codes.					
	Reconditioned/Remanufactured A used part that has been returned to OE standards and condition (bumper covers, wheels, lamps, reman engines, transmissions, steering gear racks, etc.)	Remanufactured/Rebuilt A used OEM part that has been completely rebuilt mostly with new parts.	Remanufactured Remanufactured Part means a part rebuilt to at least its original condition and performance by a factory generally engaged in rebuilding such parts.	Remanufactured Remanufactured OEM part	Remanufactured Rebuilt/Reconditioned	Re-core, Remanufactured, Rechrom, Reconditioned PartsTrader uses common industry part type description and allows the suppliers to represent their parts the best they see fit.
		Reconditioned A used OEM part brought back to "like new" condition.		Reconditioned Reconditioned OEM part	Re-Cored Reconditioned (Typically Radiator, AC Condenser, Heater Cores)	
			Rebuilt Rebuilt Part means a part that has undergone all operations (including disassembling and reassembling necessary to return the part to sound working condition and performance (including (1) cleaning all internal and external components to make them rust and corrosion free, and (2) repairing or replacing all impaired, defective, substantially worn, or missing components with new, rebuilt or unimpaired used components)		Re-Chromed Reconditioned (Typically hard part such as Bumpers)	
		NAS Glass New glass part that was not manufactured under the sponsorship of the OEM.				Non OEM, Rebuilt, Non OEM New PartsTrader uses common industry part type description and allows the suppliers to represent their parts the best they see fit.
						Other
Other Information	Warranties, supplier certifications, and images		Delivery times, Warranties, recycler certifications (including ARA, Car-Part, ARA, PPS, QPS, insurance certified suppliers), Car-Part certification SAs, supplier SAs, supplier affiliations, and images		Color graphics for special materials, parts use notations etc.	
Additional Part Type Considerations	Tier 1 aftermarket for Non-Stamped lighting (Hella, Magneti Marelli)		New Take Off, Tier 1, OE Surplus, Reconditioned			PartsTrader accepts requests and feedback regularly from suppliers, requires and insurance partners on additional part types to better identify parts and allow for better purchasing decisions to be made.
Additional Designer Considerations	Parts Manufacturer Field, Material Substrate Field					PartsTrader accepts requests and feedback regularly from suppliers, requires and insurance partners on additional part types to better identify parts and allow for better purchasing decisions to be made.

Questionnaire Results: PartsTrader

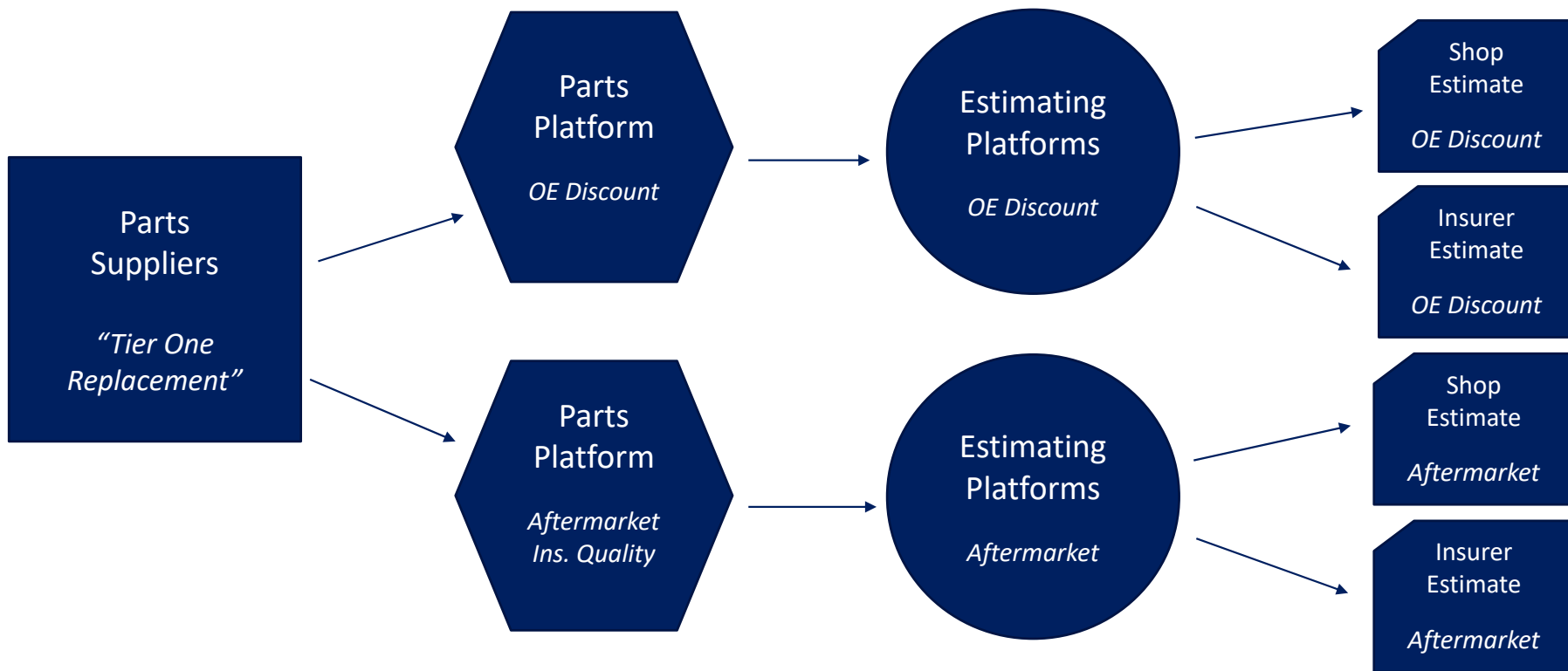
1. OEM New
2. OEM Surplus
3. Aftermarket
4. Recycled
5. Re-cored, Remanufactured, Rechrord
6. Glass OEM, Recycled, Non OEM New
7. Other

APU	Audatax	Car-Part.com	CCC	Mitchell	PartsTrader	
	OEM Original Equipment Manufacturer		OEM	New New original equipment manufacturer part	OEM New PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.	
	Surplus OEM (New OEM) Based OEM, Dealer Surplus, Factory Surplus, TRUE OEM - Parts are not Graded expectation is new in quality	OE Surplus New and possibly slightly blemished surplus parts available at a discount from outside normal and varying OE distribution channels.	OE Discount New original equipment manufacturer part manufactured by or for the original equipment manufacturer according to the original equipment manufacturers specifications for the applicable market.	Optional OEM New OEM part manufactured by or for the OEM according to the OEM's specifications for United States distribution and available from the vendor specified on the estimate at vendor's discounted list price. Parts are delivered to repair shop in the original OEM manufacturer packaging and/or labeling.	OE Discount New, original equipment manufacturer part	OE Surplus PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
	Designators:	Designators:	Designators:	Designators:	Designators:	
	Aftermarket New, undamaged, never used parts manufactured other than by the OEM or their approved designer.	Aftermarket/Parts Exchange New (PEN) New part that was manufactured by a source other than the original equipment manufacturer.	Aftermarket New New part that doesn't meet the definition of other new part types	Aftermarket New part offered as an alternative to the OEM replacement part including but not limited to New part not manufactured by or for the OEM, new part not manufactured for OEM but produced by same manufacturer that also produces OEM parts, or new part manufactured by or for the OEM for distribution outside of the United States.	Aftermarket New New non-original equipment manufacturer aftermarket part	Aftermarket PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
	Designators: CAPA, Diamond Standard, NSF	Designators: CAPA	Designators: CAPA, NSF, Diamond Standard	Designators:	Designators: CAPA, NSF	
	Retail Aftermarket New, undamaged, never used parts manufactured other than by the OEM. From suppliers like Autozone, NAPA, O'Reilly, Advance Auto Parts, etc. Brake Parts, Shocks, Struts, Alternators, Batteries, etc.					
	Recycled Recycled OEM, previously used OEM manufactured parts taken from a salvage vehicle or another vehicle. Condition should be described using ABA accepted damage and location codes. Designators: ABA accepted damage and location codes.	Recycled An OEM part removed from one vehicle for reinstallation into another vehicle. Designators:	Recycled Used parts from professional Recyclers Designators: ABA Damage Codes, Part Grades A, B, C, X, NQ, Rejected Aftermarket	Recycled Used OEM part Designators:	Quality Recycled Used parts from Recycler inventories Designators: Grade	Recycled PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit. Designators: ABA Damage Codes A, B, C, X
	Recovered OEM (New Take Off) Been on the vehicle but taken off, new in quality (Wheels, Doors, Bods, etc.) Designators: ABA accepted damage and location codes.					
	Reconditioned/Remanufactured A used part that has been returned to OE standards and condition (bumper covers, wheels, lamps, reman engines, transmissions, steering gear racks, etc.)	Remanufactured/Rebuilt A used OEM part that has been completely rebuilt mostly with new parts.	Remanufactured Remanufactured Part means a part rebuilt to at least its original condition and performance by a factory generally engaged in rebuilding such parts.	Remanufactured Remanufactured OEM part	Remanufactured Rebuil/Reconditioned	Re-cored, Remanufactured, Rechromed, Reconditioned PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
		Reconditioned A used OEM part brought back to "like new" condition.		Reconditioned Reconditioned OEM part	Re-Cored Reconditioned (Typically Radiator, AC Condenser, Heater Cores)	
			Rebuilt Rebuilt Part means a part that has undergone all operations (including disassembling and reassembling necessary to return the part to sound working condition and performance (including (1) cleaning all internal and external components to make them rust and corrosion free, and (2) repairing or replacing all impaired, defective, substantially worn, or missing components with new, rebuilt or unimpaired used components)		Re-Chromed Reconditioned (Typically hard part such as Bumpers)	
		NAES Glass New glass part that was not manufactured under the sponsorship of the OEM.				Glass OEM, Recycled, Non OEM New PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
					Other	
Other Information	Warranties, supplier certifications, and images		Delivery times, Warranties, recycler certifications (including ABA, Car-Part, ANS, PPS, QPS, insurance certified suppliers), Car-Part certification SAs, supplier SAs, supplier affiliations, and images		Color graphics for special materials, parts use notations etc.	
Additional Part Type Considerations	Tier 1 aftermarket for Non-Stamped lighting (Hella, Magneti Marelli)		New Take Off, Tier 1, OE Surplus, Reconditioned			PartsTrader accepts requests and feedback regularly from suppliers, requires and insuranc partners on additional part types to better identify parts and allow for better purchasing decisions to be made.
Additional Designer Considerations	Parts Manufacturer Field, Material Substrate Field					PartsTrader accepts requests and feedback regularly from suppliers, requires and insurance partners on additional part types to better identify parts and allow for better purchasing decisions to be made.

Integration Inconsistency Example



Integration Inconsistency Example



Integration Inconsistency Example

