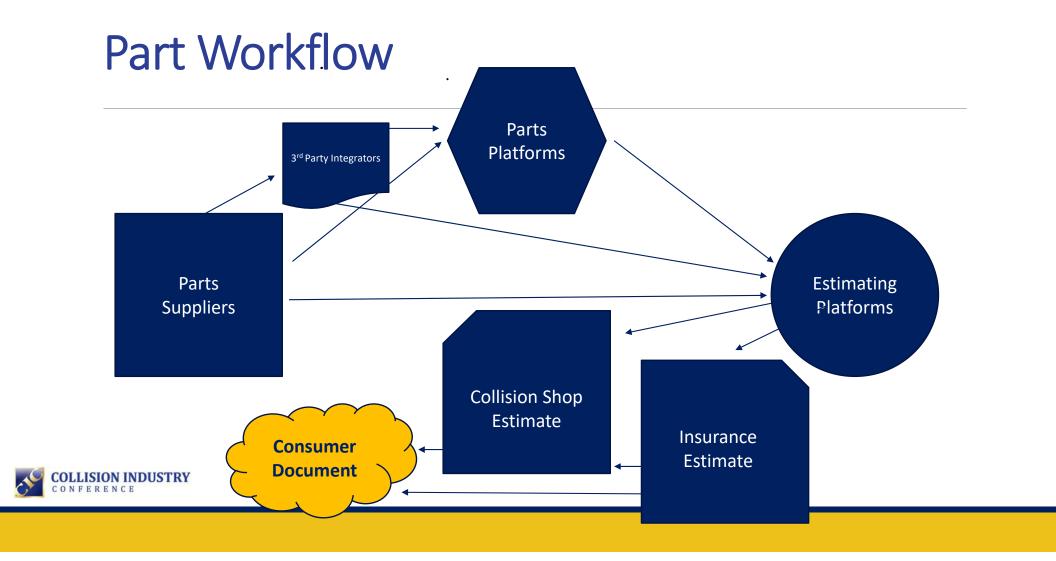


Parts Definition Update & Panel Discussion

PRESENTED BY:

KEN WEISS

AARON SCHULENBURG



Parts Discussion Panel

Please join us in the conversation:

Eric Marrello, Director of Sales, APU Solutions

Jerry Gastineau, Senior Director Content Management, Mitchell

Jeff Schroder, CEO, Car-Part.com

Questionnaire Results: APU Solutions

- 1. Surplus OEM (New OEM)
- 2. Aftermarket
- 3. Retail Aftermarket
- 4. Recycled
- 5. Recovered OEM (New Take Off)
- 6. Reconditioned/Remanufactured

		APU	Audatex	<u>Car-Part.com</u>	CCC	Mitchell	<u>PartsTrader</u>
			DEM Driginal Equipment Manufacturer		OEM	New New original equipment manufacturer part	OEM New PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
		Surplus OEM (New OEM) Boxed OEM, Dealer Surplus, Factory Surplus TRUE OEM - Parts are not Graded expectation is new in quality.	DE Surglus New and possibly slightly blemished surglus parts available at a discount from outside normal and varying OE fastribution channels.	New original equipment manufacturer part manufactured by or for the original equipment manufacturer according to the original equipment manufacturers specifications for the applicable market.	available from the vendor specified on the estimate at vendor's discounted list price. Parts are delivered to repair shop in the original OEM manufacturer packaging and/or	New, original equipment manufacturer part	OEM Surplus Parts Trader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
L		Designators:	Designators:	Designators:	labeling. Designators:	Designators:	Designators:
L							
		Aftermarket New, undamaged, never used parts manufacturerd other than by the OEM or their approved designee.	Memanket/Parts Exchange New (PXN) Yew part that was manufactured by a source other than the original equipment manufacturer.	New part that doesn't meet the definition of other new part types	Altermarket New part offered as an alternative to the OEM replacement part including but not limited to: New part not manufactured by or for the OEM, new part not manufactured or OEM but produced by same manufacture that also produces OEM parts; or new part manufactured by or for the OEM for distribution outside of the United States.	Aftermarket New New non-original equipment manufacturer aftermarket part	Aftermarket PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
		Designators: CAPA, Diamond Standard, NSF	Designators: CAPA		Designators:	Designators: CAPA, NSF	Designators: CAPA, NSF, IQ, NIQ
		Retail Aftermarket New, undamaged, never used parts manufactured other than by the OEM. From suppliers like AutoZone, NAPA, O'Reilly, Avance Auto Parts, etc. Brake Parts, Shocks, Struts, Alternators, Batteries, etc.					
		potentacos, estuenes, etc.					
		Recycled OEM: previously used OEM manufactured parts taken from a salwage weblide or another vehicle. Condition should be described using ARA accepted damage and locatiuon codes.	Recycled In OEM part removed from one vehicle for reinstallation reo another vehicle.	Recycled Used parts from professional Recyclers	Recycled Used OEM part	Used parts from Recycler Inventories	Recycled PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
		Designators: ARA accepted damage and location codes.	Designators:	Designators: ARA Damage Codes, Part Grades A, B, C, X, NIQ, Recycled Aftermarket	Designators:	Designators: Grade	Designators: ARA Damage Codes A, B, C, X
		Recovered OEM (New Take Off)					
		Been on the vehicle but taken off, new in quality (Wheels, Doors, Beds, etc.)					
\vdash		Designators: ARA accepted damage and location codes.					
		Reconditioned/Remanufactured A used part that has been restored to OE standards and condition (bumper covers, wheels, lamps, reman engines, transmissions, steering gear racks, etc.	Remanufactured/Rebuilt A used OEM part that has been completely rebuilt mostly with new parts.	Remanufactured Remanufactured Part means a part rebuilt to at least its original condition and performance by a factory generally engaged in rebuilding such parts.	Remanufactured Remanufactured OEM part	Remanufactured Rebuilt/Reconditioned	Re-cored, Remaufactured, Rechrome, Reconditioned PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
			Reconditioned		Reconditioned	Re-Cored	
			A used OEM part brought back to "like new" condition.		Reconditioned OEM part	Reconditioned (Typically; Radiators, AC Condenser, Heater Cores)	
				Rebuilt		Re-Chromed	
				Rebuilt Part means a part that has undergone all operations (including dismanding and reconstructing) necessary to including dismanding and reconstructing necessary to return the part to sound working condition and performance (including [1] cleaning all internal and external components to make them nust and corrosion free, and [2] repairing or repairing all imagined, defective, substantially worn, or missing components with new, rebuilt or unimpaired used components).		Reconditioned (Typically hard part such as Bumpen)	
			VAGS Glass New glass part that was not manufactured under the ponsorship of the OEM.				Glass OEM, Recycled, Non OEM New Parts Trader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
							Other
\vdash							
Ott	ner Information	Warranties, supplier certifications, and images		Delivery times, Warranties, recycler certifications (including ARA, Car-Part, ARC, PRP, QRP, insurance certified suppliers), Car-Part certification StAs, supplier StAs, supplier affiliations, and images		Color graphics for special materials, parts use notations etc.	
Ad	ditional Part Type nsiderations	Tier 1 aftermarket for non-Stamped lighting (Hella, Magneti Marelli)		New Take Off, Tier 1, OE Surplus, Reconditioned			PartsTrader accepts requests and feedback regularly from suppliers, repairers and insurance partners on additional part tyces to better identify parts and allow for better purchasing decisions to be made.
Ad Cos	ditional Designator nsiderations	Parts Manufacturer field, Material Substrate field					PartsTrader accepts requests and feedback regularly from suppliers, repairers and insuranc e partners on additional part types to better identify parts and allow for better purchasing decisions to be made.

Questionnaire Results: Audatex

- 1. OEM
- 2. OE Surplus
- 3. Aftermarket/Parts Exchange New
- 4. Recycled
- 5. Remanufactured/Rebuilt
- 6. Reconditioned
- 7. NAGS Glass

	APU	Audatex	Car-Part.com	CCC	Mitchell	PartsTrader
		OEM		OEM	New	OEM New
		Original Equipment Manufacturer			New original equipment manufacturer part	PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
	Surplus OEM (New OEM)	OE Surplus	E Discount	Optional OEM	OE Discount	OEM Surplus
	Boxed OEM, Dealer Surplus, Factory Surplus TRUE OEM - Parts are not Graded expectation is new in quality.	New and possibly slightly blemished surplus parts available at a discount from outside normal and varying OE distribution channels.	lew original equipment manufacturer part manufactured by	New OEM part manufactured by or for the OEM according to the OEM's specifications for United States distribution and available from the vendor specified on the estimate at vendor's discounted list price. Parts are delivered to repair shop in the original OEM manufacturer packaging and/or	New, original equipment manufacturer part	PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
	Designators:	Designators:	esignators:	labeling. Designators:	Designators:	Designators:
	Aftermarket	Aftermarket/Parts Exchange New (PXN)		Aftermarket	Aftermarket New	Aftermarket
	New, undamaged, never used parts manufacturerd other than by the OEM or their approved designee.	New part that was manufactured by a source other than the original equipment manufacturer.	liew part that doesn't meet the definition of other new part spes	New part offered as an alternative to the OEM replacement part including but not limited to: New part not manufactured by or for the OEM; new part not manufactured for OEM but produced by same manufacturer that also produces OEM parts; or new part manufactured by or for the OEM for distribution outside of the United States.		PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
	Designators: CAPA, Diamond Standard, NSF	Designators: CAPA	esignators: CAPA, NSF, Diamond Standard	Designators:	Designators: CAPA, NSF	Designators: CAPA, NSF, IQ, NIQ
	Retail Aftermarket New, undamaged, never used parts manufactured other that by the OELN From suppliers like AutoZone, NAPA, O'Reilly, Awance Auto Parts, etc. Brake Parts, Shocks, Struts, Alternators, Batteries, etc.					
	Recycled	Recycled	ecycled	Recycled	Quality Recycled	Recycled
	Recycled OEM: previously used OEM manufactured parts taken from a salvage vehicle or another vehicle. Condition should be described using ARA accepted damage and locations codes.	An OEM part removed from one vehicle for reinstallation into another vehicle.	ised parts from professional Recyclers	Used OEM part	Used parts from Recycler inventories	PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
	Designators: ARA accepted damage and location codes.	Designators:	esignators: ARA Damage Codes, Part Grades A, B, C, X, NIQ, lecycled Aftermarket	Designators:	Designators: Grade	Designators: ARA Damage Codes A, B, C, X
	Recovered OEM (New Take Off)			I		
	Been on the vehicle but taken off, new in quality (Wheels, Doors, Beds, etc.)					
	Designators: ARA accepted damage and location codes.					
	Reconditioned/Remanufactured	Remanufactured/Rebuilt	emanufactured	Remanufactured	Remanufactured	Re-cored, Remaufactured, Rechrome, Reconditioned
	A used part that has been restored to OE standards and condition (bumper covers, wheels, lamps, reman engines, transmissions, steering gear racks, etc.	A used OCM part that has been completely rebuilt mostly with new parts.	remanufactured Part means a part rebuilt to at least its riginal condition and performance by a factory generally ngaged in rebuilding such parts.	Remanufactured OEM part	Rebuilt/Reconditioned	PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
		Reconditioned		Reconditioned Reconditioned OEM part	Re-Cored Reconditioned [Typically; Radiators, AC Condenser, Heater	
		A used OEM part brought back to "like new" condition.		Reconditioned UEM part	(Lores) (Lypically, Kadiators, AC Condenser, Heater	
			ebuilt		Re-Chromed	
			abuli Part means a part that has undergore all operations coluding dismandling and reconstructing) necessary to sturn the part to sound working condition and performance coluding (1) cleaning all internal and external components or make them nust and corrosion free, and (2) repairing or packang all imagined, defective, substantially worn, or missing components with new, rebuilt or unimpaired used omponents).		Reconditioned (Typically hard part such as Bumpen)	
		NAGS Glass				Glass OEM, Recycled, Non OEM New
		New glass part that was not manufactured under the sponsorship of the OEM.				PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the
						best they see fit.
						Other
1						
Other Information	Warranties, supplier certifications, and images		elivery times, Warranties, recycler certifications (including RA, Car-Part, ARC, PRP, QRP, insurance certified suppliers), ar-Part certification StAs, supplier StAs, supplier ffiliations, and images		Color graphics for special materials, parts use notations etc.	
Additional Part Typ Considerations	e Tier 1 aftermarket for non-Stamped lighting (Hella, Magneti Marelli)		lew Take Off, Tier 1, OE Surplus, Reconditioned			PartsTrader accepts requests and feedback regularly from suppliers, repairers and insuranc e partners on additional part types to better identify parts and allow for better purchasing decisions to be made.
Additional Designat Considerations	Parts Manufacturer field, Material Substrate field					PartsTrader accepts requests and feedback regularly from suppliers, repairers and insuranc e partners on additional part tyces to better identify parts and allow for better purchasing decisions to be made.

Questionnaire Results: Car-Part.com

- 1. OE Discount
- 2. Aftermarket New
- 3. Recycled
- 4. Remanufactured
- 5. Rebuilt

	APU	Audatex	Car-Part.com	222	Mitchell	PartsTrader
		OEM		EM	New	OEM New
		Original Equipment Manufacturer			New original equipment manufacturer part	PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
	Surplus OEM (New OEM)	OE Surplus	OE Discount	Optional OEM	OE Discount	OEM Surplus
	Boxed OEM, Dealer Surplus, Factory Surplus TRUE OEM -	New and possibly slightly blemished surplus parts available	New original equipment manufacturer part manufactured by	lew OEM part manufactured by or for the OEM according to	New, original equipment manufacturer part	PartsTrader uses common industry part type description
	Parts are not Graded expectation is new in quality.	at a discount from outside normal and varying OE	or for the original equipment manufacturer according to the	he OEM's specifications for United States distribution and		options and allows the suppliers to represent their parts the
	and the not disord expectation is new in quarty.	distribution channels.	original equipment manufacturers specifications for the	vailable from the vendor specified on the estimate at		best they see fit.
		distribution channels.	original equipment manufacturers specifications for the			best triey see rit.
			applicable market.	endor's discounted list price. Parts are delivered to repair		
				hop in the original OEM manufacturer packaging and/or		
				abeling.		
	Designators:	Designators:	Designators:	esignators:	Designators:	Designators:
	Aftermarket	Aftermarket/Parts Exchange New (PXN)	Aftermarket New	ftermarket	Aftermarket New	Aftermarket
	Artermarket	New part that was manufactured by a source other than the	Artermarket New	iew part offered as an alternative to the OEM replacement	Artermarket New	
	New, undamaged, never used parts manufacturerd other	New part that was manufactured by a source other than the	New part that doesn't meet the definition of other new part	new part oriered as an alternative to the OEM replacement	New non-original equipment manufacturer aftermarket part	Parts Frader uses common industry part type description
	than by the OEM or their approved designee.	original equipment manufacturer.	types	art including but not limited to: New part not manufactured		options and allows the suppliers to represent their parts th
				y or for the OEM; new part not manufactured for OEM but		best they see fit.
				roduced by same manufacturer that also produces OEM		
				arts; or new part manufactured by or for the OEM for		
				stribution outside of the United States.		
	Designators: CAPA, Diamond Standard, NSF	Designators: CAPA	Designators: CAPA, NSF, Diamond Standard	esignators:	Designators: CAPA, NSF	Designators: CAPA, NSF, IQ, NIQ
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	Retail Aftermarket					
	New, undamaged, never used parts manufactured other than	1				
	by the OEM. From suppliers like AutoZone, NAPA, O'Reilly,			l		
	Avance Auto Parts, etc. Brake Parts, Shocks, Struts,	I		I	I	
	Alternators, Batteries, etc.	1		ı	l .	
	, and an		•			
				I		
						T
	Recycled	Recycled	Recycled	lecycled	Quality Recycled	Recycled
	Recycled OEM: previously used OEM manufactured parts	An OEM part removed from one vehicle for reinstallation	Used parts from professional Recyclers	Ised OEM part	Used parts from Recycler inventories	PartsTrader uses common industry part type description
	taken from a salvage vehicle or another vehicle. Condition	into another vehicle.		l		options and allows the suppliers to represent their parts the
	should be described using ARA accepted damage and			l		best they see fit.
	locatiuon codes.			l		eest only see to
	Declaration ADA constant descent and leaveler and a	Darless to the Control of the Contro	Device the Common Code Code A C C V NO		Designation Confe	Device the second Code & C. C. V.
	Designators: ARA accepted damage and location codes.	Designators:	Designators: ARA Damage Codes, Part Grades A, B, C, X, NIQ,	Resignators:	Designators: Grade	Designators: ARA Damage Codes A, B, C, X
			Recycled Aftermarket			
	Recovered OEM (New Take Off)					
	Been on the vehicle but taken off, new in quality (Wheels,					
	Doors, Beds, etc.)			l		
	(300), 860, 60.)	-		l		
	Designators: ARA accepted damage and location codes.					
1						
	Reconditioned/Remanufactured	Remanufactured/Rebuilt	Remanufactured	emanufactured	Remanufactured	Re-cored, Remaufactured, Rechrome, Reconditioned
	A used part that has been restored to OE standards and	A used OEM part that has been completely rebuilt mostly	Remanufactured Part means a part rebuilt to at least its	emanufactured OEM part	Rebuilt/Reconditioned	PartsTrader uses common industry part type description
	condition (bumper covers, wheels, lamps, reman entines,	with new parts.	original condition and performance by a factory generally			options and allows the suppliers to represent their parts the
	transmissions, steering gear racks, etc.	and the party	engaged in rebuilding such parts.	I		best they see fit.
	transmissions, steering gear racks, etc.		engaged in reduitding such parts.	l		Dest triey see rit.
		T				-
		Reconditioned		econditioned	Re-Cored	
				econditioned OEM part	Reconditioned (Typically; Radiators, AC Condenser, Heater	
		A used OEM part brought back to "like new" condition.			Cores)	
			Rebuilt		Re-Chromed	
			Rebuilt Part means a part that has undergone all operations		Reconditioned (Typically hard part such as Bumpers)	
			neount rait means a part that has undergone an operations	I	neconationed (13picary hero percounted earlipers)	
			(including dismantling and reconstructing) necessary to	l		
			return the part to sound working condition and performance	l		
			(including (1) cleaning all internal and external components	l		
			to make them rust and corrosion free, and (2) repairing or	l		
			replacing all impaired, defective, substantially worn, or	l		
			missing components with new, rebuilt or unimpaired used	I		
		1	components).	ı	l .	
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		NACE CITY				Class Office Remoded Non-Office Name
		NAGS Glass			l	Glass OEM, Recycled, Non OEM New
1	1	New glass part that was not manufactured under the		I	I	PartsTrader uses common industry part type description
1	1	sponsorship of the OEM.		I	I	options and allows the suppliers to represent their parts the
						best they see fit.
				I		
						Other
1		<u> </u>		1		
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	1	1			1	1
				I		
Other Information	Warranties, supplier certifications, and images	1	Delivery times, Warranties, recycler certifications (including		Color graphics for special materials, parts use notations etc.	
1 "	1	I	ARA, Car-Part, ARC, PRP, QRP, insurance certified suppliers),	I	1	
	I	I	Car-Part certification SLAs, supplier SLAs, supplier	I	I	
		1	affiliations, and images	ı	l .	
			arrinaucia, and images		1	
Additional Part Type	Tier 1 aftermarket for non-Stamped lighting (Hella, Magneti		New Take Off, Tier 1, OE Surplus, Reconditioned			PartsTrader accepts requests and feedback regularly from
Considerations	Marelli)	I	, , ,	I	I	suppliers, repairers and insuranc e partners on additional
		1		ı	l .	part types to better identify parts and allow for better
	I	I		I	I	part spore to detter identity parts and allow for better
					l	purchasing decisions to be made.
Additional Designator	Parts Manufacturer field, Material Substrate field					PartsTrader accepts requests and feedback regularly from
Considerations		I		I	I	suppliers, repairers and insuranc e partners on additional
	1	I		I	I	part types to better identify parts and allow for better
	I	I		I	I	purchasing decisions to be made.

Questionnaire Results: CCC One

- 1. OEM
- 2. Optional OEM
- 3. Aftermarket
- 4. Recycled
- 5. Remanufactured
- 6. Reconditioned

	APU	Audatex	Car-Part.com	222	Mitchell	PartsTrader PartsTrader
		OEM		OEM	low	OEM New
		Original Equipment Manufacturer		U.S.	iew original equipment manufacturer part	PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the
				-		best they see fit.
	Surplus OEM (New OEM)	OE Surplus	OE Discount	Optional OEM	DE Discount	OEM Surplus
	Boxed OEM, Dealer Surplus, Factory Surplus TRUE OEM -	New and possibly slightly blemished surplus parts available	New original equipment manufacturer part manufactured b	New OEM part manufactured by or for the OEM according to	lew, original equipment manufacturer part	PartsTrader uses common industry part type description
	Parts are not Graded expectation is new in quality.	at a discount from outside normal and varying OE	or for the original equipment manufacturer according to the	the OEM's specifications for United States distribution and		options and allows the suppliers to represent their parts the
		distribution channels.	original equipment manufacturers specifications for the	available from the vendor specified on the estimate at		best they see fit.
			applicable market.	vendor's discounted list price. Parts are delivered to repair shop in the original OEM manufacturer packaging and/or		
				labeling.		
	Designators:	Designators:	Designators:	Designators:	esignators:	Designators:
	Aftermarket	Aftermarket/Parts Exchange New (PXN)	Aftermarket New	Aftermarket	Iftermarket New	Aftermarket
	New, undamaged, never used parts manufacturerd other	New part that was manufactured by a source other than the	New part that doesn't meet the definition of other new part	New part offered as an alternative to the OEM replacement	New non-original equipment manufacturer aftermarket part	PartsTrader uses common industry part type description
	than by the OEM or their approved designee.	original equipment manufacturer.	types	part including but not limited to: New part not manufactured by or for the OEM; new part not manufactured for OEM but produced by same manufacturer that also produces OEM parts; or new part manufactured by or for the OEM for		options and allows the suppliers to represent their parts the best they see fit.
				distribution outside of the United States.		
	Designators: CAPA, Diamond Standard, NSF	Designators: CAPA	Designators: CAPA, NSF, Diamond Standard	Designators:	Pesignators: CAPA, NSF	Designators: CAPA, NSF, IQ, NIQ
				1		
	Retail Aftermarket New, undamaged, never used parts manufactured other tha by the OEM. From suppliers like AutoZone, NAPA, O'Reilly, Avance Auto Parts, etc. Brake Parts, Shocks, Struts,					
	Alternators, Batteries, etc.					
	Recycled	Recycled	Recorded	Parcurlad	huliby Recorded	Recycled
	Recycled OEM: previously used OEM manufactured parts	An OEM part removed from one vehicle for reinstallation	Recycled Used parts from professional Recyclers	Recycled Used OEM part	quality Recycled ised parts from Recycler inventories	PartsTrader uses common industry part type description
	taken from a salvage vehicle or another vehicle. Condition should be described using ARA accepted damage and location codes.	into another vehicle.	Cases parts from processories recycles	ord oth pirt	pro para man necessar menanas	options and allows the suppliers to represent their parts the best they see fit.
	Designators: ARA accepted damage and location codes.	Designators:	Designators: ARA Damage Codes, Part Grades A, B, C, X, NIC Recycled Aftermarket	Designators:	Designators: Grade	Designators: ARA Damage Codes A, B, C, X
		•				
	Recovered OEM (New Take Off)					
	Been on the vehicle but taken off, new in quality (Wheels, Doors, Beds, etc.)					
	Designators: ARA accepted damage and location codes.					
	Reconditioned/Remanufactured	Remanufactured/Rebuilt	Remanufactured	Remanufactured	Iemanufactured	Re-cored, Remaufactured, Rechrome, Reconditioned
	A used part that has been restored to OE standards and condition (bumper covers, wheels, lamps, reman engines, transmissions, steering gear racks, etc.	A used OCM part that has been completely rebuilt mostly with new parts.	Remanufactured Part means a part rebuilt to at least its original condition and performance by a factory generally engaged in rebuilding such parts.	Remanufactured OEM part	lebullt/Reconditioned	PartsTrader uses common industry part type description options and allows the suppliers to represent their parts the best they see fit.
		·				
		Reconditioned		Reconditioned	te-Cored	
				Reconditioned OEM part	leconditioned (Typically; Radiators, AC Condenser, Heater	
		A used OEM part brought back to "like new" condition.			ores)	
			Rebuilt	T T	te-Chromed	
			Rebuilt Part means a part that has undergore all operations (including dismarding and reconstructing) necessary to return the part to sound working condition and performance (including [1] cleaning all internal and external composition to make them nust and corresion free, and [2] repairing or replacing all imagined, defectors, substantially worn, missing components with new, rebuilt or unimpaired used components).		Reconditioned (Typically hard part such as Bumpers)	
		NAGS Glass				Glass OEM, Recycled, Non OEM New
		New glass part that was not manufactured under the				PartsTrader uses common industry part type description
		sponsorship of the OEM.				options and allows the suppliers to represent their parts the best they see fit.
						Other
Other Information	Warranties, supplier certifications, and images		Delivery times, Warranties, recycler certifications (including ARA, Car-Part, ARC, PRP, QRP, insurance certified suppliers) Car-Part certification SLAs, supplier SLAs, supplier affiliations, and images		Zolor graphics for special materials, parts use notations etc.	
Additional Part Type Considerations	Tier 1 aftermarket for non-Stamped lighting (Hella, Magneti Marelli)		New Take Off, Tier 1, OE Surplus, Reconditioned			PartsTrader accepts requests and feedback regularly from suppliers, repairers and insurance partners on additional part types to better identify parts and allow for better purchasing decisions to be made.
Additional Designate Considerations	Parts Manufacturer field, Material Substrate field					PartsTrader accepts requests and feedback regularly from suppliers, repairers and insuranc e partners on additional part types to better identify parts and allow for better
				L		purchasing decisions to be made.

Questionnaire Results: Mitchell

- 1. New
- 2. OE Discount
- 3. Aftermarket New
- 4. Quality Recycled
- 5. Remanufactured
- 6. Re-Cored
- 7. Re-Chromed

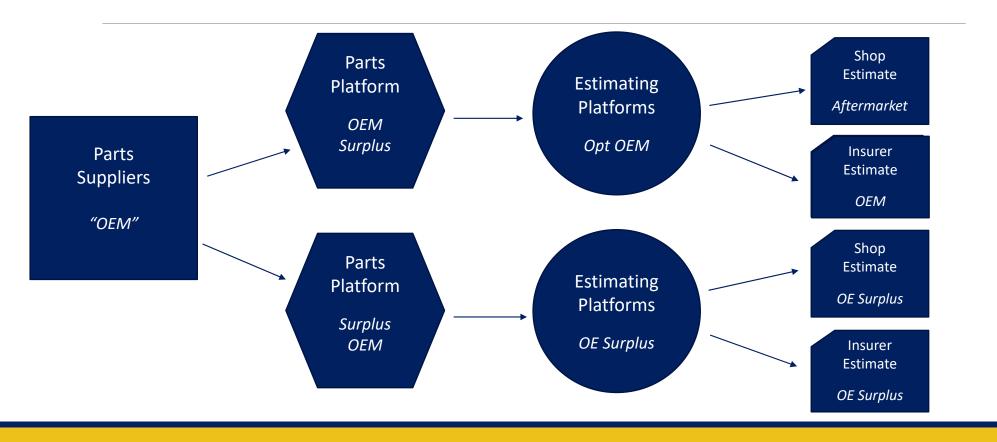
	APU	Audatex	Car-Part.com	ccc	Mitchell	PartsTrader
		OEM		OEM	New	DEM New
		Original Equipment Manufacturer			New original equipment manufacturer part	artsTrader uses common industry part type description ptilons and allows the suppliers to represent their parts the est they see fit.
	Surplus OEM (New OEM)	OE Surplus	OE Discount	Optional OEM	OE Discount	DEM Surplus
	Boxed OEM, Dealer Surplus, Factory Surplus TRUE OEM- Parts are not Graded expectation is new in quality.	New and possibly slightly blemished surplus parts available at a discount from outside normal and varying OE distribution channels.	New original equipment manufacturer part manufactured by or for the original equipment manufacturer according to the original equipment manufacturers specifications for the applicable market.	New OEM part manufactured by or for the OEM according to the OEM's specifications for United States distribution and available from the vendor specified on the estimate at vendor's discounted list price. Parts are delivered to repair shop in the original OEM manufacturer packaging and/or	New, original equipment manufacturer part	hartsTrader uses common industry part type description ptions and allows the suppliers to represent their parts the lest they see fit.
	Designators:	Designators:	Designators:	labeling.	Designators:	Designators:
	DESIGNATION 2.	Designature.	our grants.	Designators:	Designators.	A SQUARES .
	Aftermarket	Aftermarket/Parts Exchange New (PXN)		Aftermarket	Aftermarket New	Mtermarket
	New, undamaged, never used parts manufacturerd other than by the OEM or their approved designee.	original equipment manufacturer.		part including but not limited to: New part not manufacture by or for the OEM; new part not manufactured for OEM but produced by same manufacturer that also produces OEM parts; or new part manufactured by or for the OEM for distribution outside of the United States.	New non-original equipment manufacturer aftermarket part	PartsTrader uses common industry part type description polions and allows the suppliers to represent their parts the sest they see fit.
	Designators: CAPA, Diamond Standard, NSF	Designators: CAPA	Designators: CAPA, NSF, Diamond Standard	Designators:	Designators: CAPA, NSF	Designators: CAPA, NSF, IQ, NIQ
	Retail Aftermarket hew, undamaged, never used parts manufactured other that by the OEM. From suppliers like AutoZone, NAPA, O'Reilly, Avance Auto Parts, etc. Brake Parts, Shocks, Struts, Alternators, Batteries, etc.					
	Recycled OEM: previously used OEM manufactured parts taken from a salvage vehicle or another vehicle. Condition should be described using ARA accepted damage and locatioun codes.	Recycled An OEM part removed from one vehicle for reinstallation into another vehicle.	Recycled Used parts from professional Recyclers	Recycled Used OEM part	Quality Recycled Used parts from Recycler inventories	lecycled hartsTrader uses common industry part type description polions and allows the suppliers to represent their parts the sest they see fit.
	Designators: ARA accepted damage and location codes.	Designators:	Designators: ARA Damage Codes, Part Grades A, B, C, X, NIQ, Recycled Aftermarket	Designators:	Designators: Grade	Designators: ARA Damage Codes A, B, C, X
	Recovered OEM (New Take Off)					
	Been on the vehicle but taken off, new in quality (Wheels, Doors, Beds, etc.)					
	Designators: ARA accepted damage and location codes.					
	Reconditioned/Remanufactured	Remanufactured/Rebuilt	Remanufactured	Remanufactured	Remanufactured	te-cored, Remaufactured, Rechrome, Reconditioned
	A used part that has been restored to OE standards and condition (bumper covers, wheels, lamps, reman engines, transmissions, steering gear racks, etc.	A used OCM part that has been completely rebuilt mostly with new parts.	Remanufactured Part means a part rebuilt to at least its original condition and performance by a factory generally engaged in rebuilding such parts.	Remanufactured OEM part	Rebuilt/Reconditioned	PartsTrader uses common industry part type description poions and allows the suppliers to represent their parts the sest they see fit.
		Reconditioned		Reconditioned	Re-Cored	
		A used OEM part brought back to "like new" condition.		Reconditioned OEM part	Reconditioned (Typically; Radiators, AC Condenser, Heater Cores)	
		produced part or onger contact to the real conductor			160.63)	
			Rebuilt		Re-Chromed	
			Rebuilt Part means a part that has undergone all operations (including dismanding and reconstructing) necessary to (rectum the part to sound working condition and performance (including [1] cleaning all internal and external components to make them nust and corrosion free, and (2) repairing or replacing all imagined, defective, substantially worn, or missing components with new, rebuilt or unimpaired used components).		Reconditioned (Typically hard part such as Bumpen)	
		NAGS Glass New glass part that was not manufactured under the				ilass OEM, Recycled, Non OEM New
		sponsorship of the OEM.				artsTrader uses common industry part type description ptilons and allows the suppliers to represent their parts the est they see fit.
						Other
						Other
	•					
Other Information	Warranties, supplier certifications, and images		Delivery times, Warranties, recycler certifications (including ARA, Car-Part, ARC, PRP, QRP, Insurance certified suppliers), Car-Part certification StAs, supplier StAs, supplier affiliations, and images		Color graphics for special materials, parts use notations etc.	
Additional Part Typ Considerations	Tier 1 aftermarket for non-Stamped lighting (Hella, Magneti Marelli)		New Take Off, Tier 1, OE Surplus, Reconditioned			hartsTrader accepts requests and feedback regularly from uppliers, repairers and insuranc e partners on additional ant types to better identify parts and allow for better unchasing decisions to be made.
Additional Designar Considerations	or Parts Manufacturer field, Material Substrate field					artsTrader accepts requests and feedback regularly from uppliers, repairers and insuranc e partners on additional art types to better identify parts and allow for better urchasing decisions to be made.

Questionnaire Results: PartsTrader

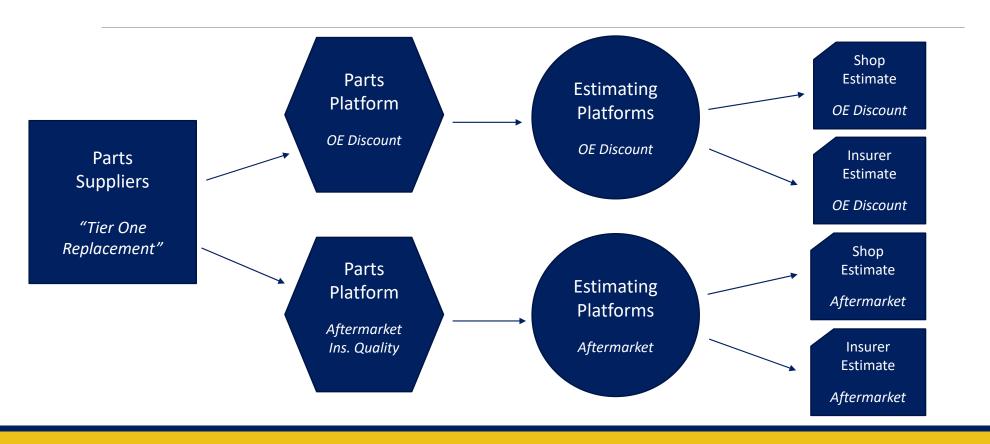
- OEM New
- 2. OEM Surplus
- 3. Aftermarket
- 4. Recycled
- Re-cored, Remanufactured, Rechror Reconditioned
- 6. Glass OEM, Recycled, Non OEM Nev
- 7. Other



Integration Inconsistency Example



Integration Inconsistency Example



Integration Inconsistency Example

